

MWANI
QATAR

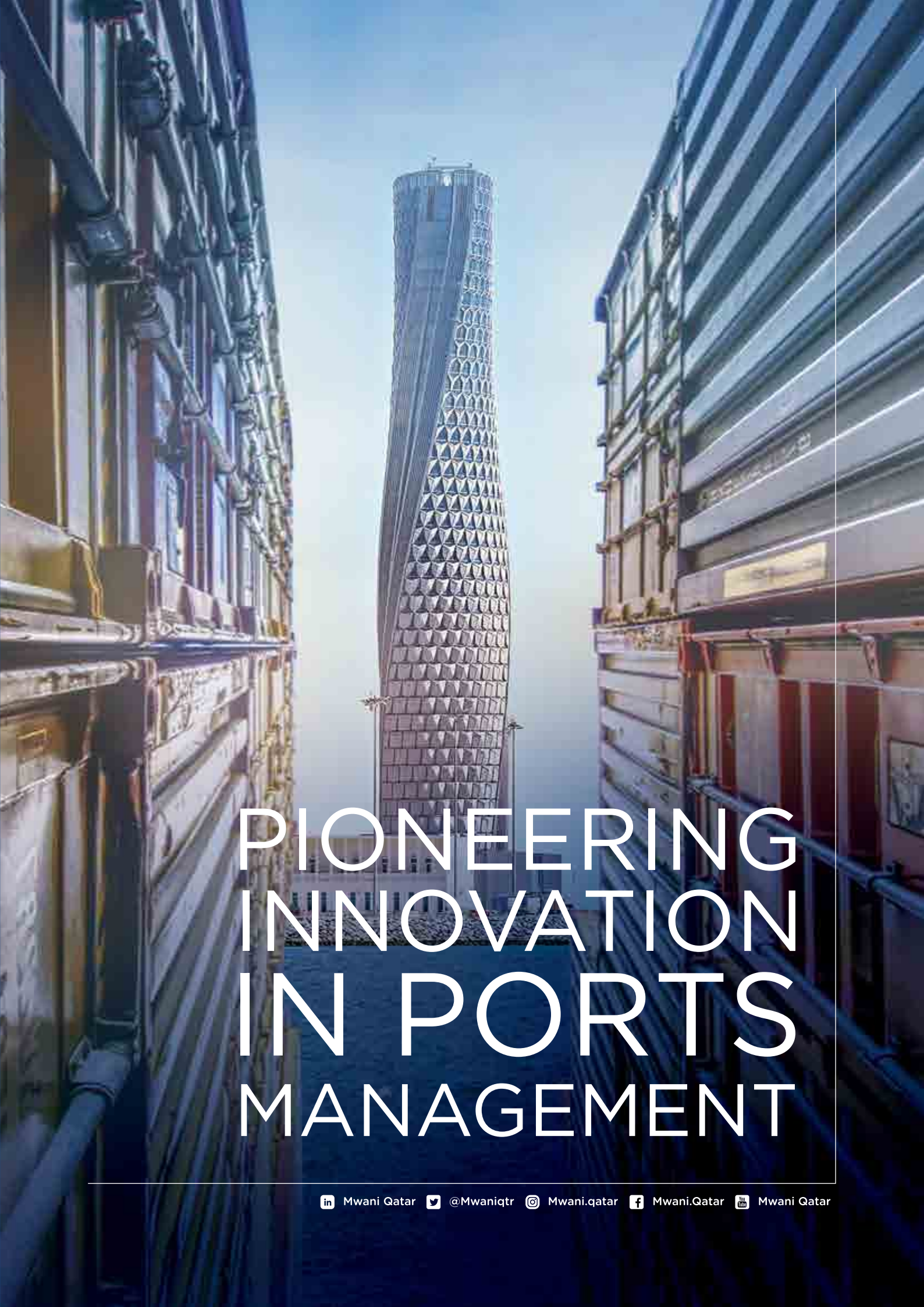


موانئ
قطر

ميناء حمد • ميناء الدوحة • ميناء الرويس
HAMAD PORT • DOHA PORT • RUWAIS PORT

ANNUAL REPORT 2018





PIONEERING INNOVATION IN PORTS MANAGEMENT

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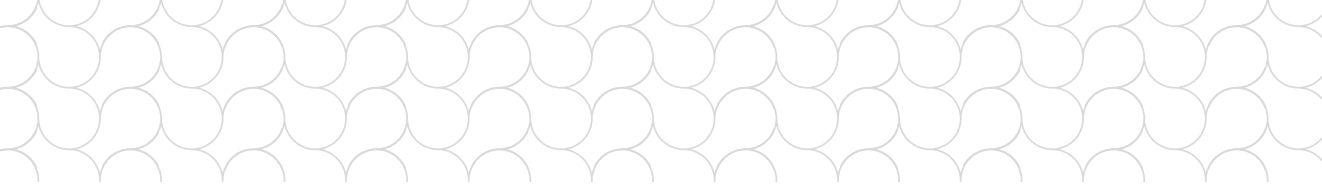
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RUWAIS PORT

2018 THROUGHPUT	40
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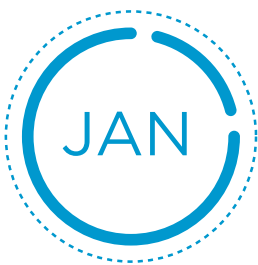




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2018

ACHIEVEMENTS



Memorandum of Cooperation Between Mwani Qatar & Italian Ports Association

HMM's 13154 TEU capacity and 365.5m long 'Hyundai Drive' the largest container vessel yet to call at Hamad Port



Memorandum of Understanding Signed Between Mwani Qatar & PT Pelabuhan Indonesia I (Pelindo 1)



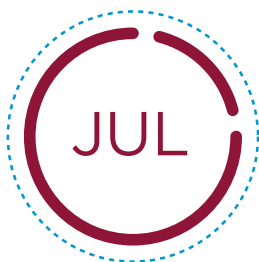
**Hamad Port Celebrates Handling One Million TEUs,
Al Shamal Truck Parking Facility Launched near Ruwais Port**



Mwani Qatar signs terminal services agreement with Muntajat for export of its cargo through Hamad Port



Mwani Qatar officially joins the International Association of Ports and Harbours (IAPH)



Memorandum of cooperation between Mwani Qatar and the Ukrainian Sea Ports Corporation



Mwani Qatar launch new brand identity



Hamad Port achieves 2 million TEU's handling at CT1

Hamad Port awarded High Commendation for Dredging Project of the Year at Dredging & Port Construction Awards 2018 in Amsterdam



Mwani Qatar inks Terminal Services Agreement with Qatalum for export of its cargo from Hamad Port

Hamad Port rated among top ports in fields of innovation and port operations at Lloyd's List Global Awards 2018 in London



2018 PORTS STATISTICS HIGHLIGHTS

Mwani Qatar celebrated an immensely successful year in 2018, with all of the ports managed to set new volume and productivity benchmarks and breaking old handling records. With the regional blockade of its land borders still in place, Qatar reinforced its resilience of the logistics sector and its ability to withstand adverse circumstances. Development of hinterland and road connectivity infrastructure has further eased the bottlenecks to port connectivity, especially to the industrial centers of the country.

The most noticeable had been the container handling volumes at Hamad Port, which handled more than 1.3 million TEUs at CT1 terminal, and making a shift to major league in container terminals. The record volume came with record productivity record, which was a delight for the terminal customers and other stakeholders.

Doha port volume increased more than threefold, thanks to the dedicated customer handling facility and capacity, Qatar government's focused measures for the tourism sector and Mwani Qatar's efforts to bring in major cruise liners to Qatar. The port's passenger terminal infrastructure is being developed to bring it in line with international passenger terminals in anticipation of further volume growth leading to FIFA world cup 2022.

The role played by Al-Ruwais port to relieve supply chain bottlenecks during the initial days of blockade was further cemented with consistent volume growth, especially for the handling of livestock, foodstuff and other general cargo. The general cargo and container cargo volumes nearly doubled during the year under review.

2018

KEY FIGURES



Vessel Calls

1,592	Cargo Vessels
292	Offshore Vessels
18	Naval Vessels
31	Passenger Vessels
2,848	Dhows/Barge



CONTAINERS

818,155

Moves

1,342,750

TEUS



CAR CARRIER (RORO)

71,173

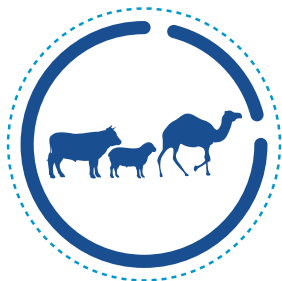
Units



GENERAL CARGO

1,161,230

Freight Tons



LIVESTOCK

857,429

Total Head



BUILDING MATERIALS

957,487

Freight Tons



CRUISE SHIPS

94,473

Total Passengers

HAMAD PORT



QATAR'S MAIN GATEWAY TO WORLD TRADE





ميناء حمد
HAMAD PORT



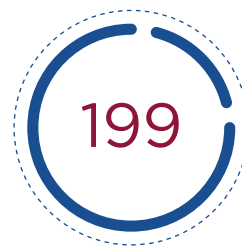
2018 Throughput



Container



Car Carrier /
RORO



General Cargo



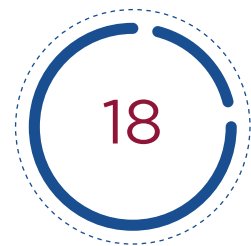
Bulk



Livestock



Offshore
Supply



Naval

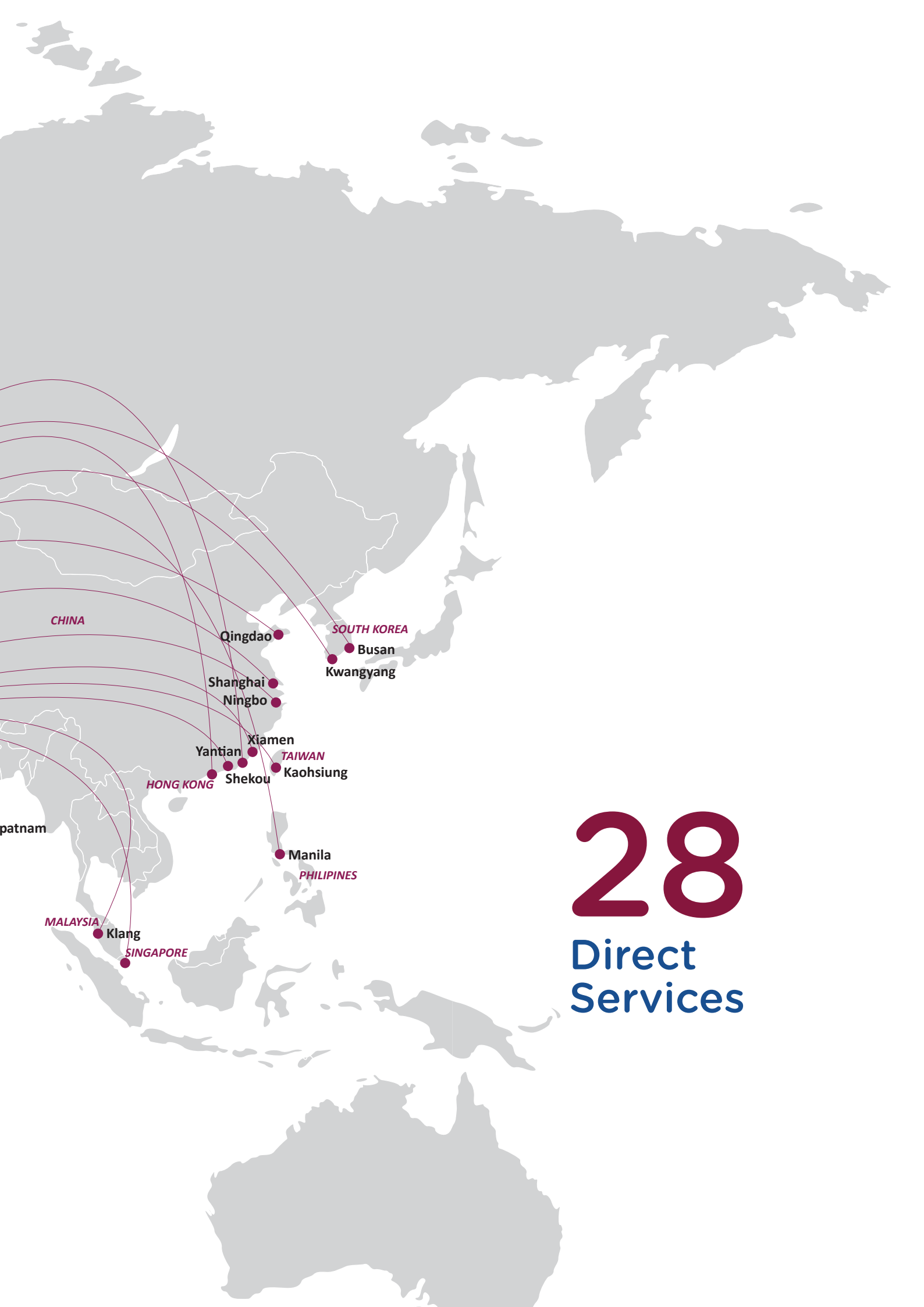
HAMAD PORT

This was the first year that a port in Qatar handled 1 million TEUs landmark and came in the ranks of the select container terminals around the world handling this volume. The container volume growth continued and CT1 saw an impressive growth of 70% to close at 1.32 million TEUs. The year also saw commencement of new services, which further strengthened the port's connectivity to Asian and European destinations with representation from all major global lines.

Hamad Port's push towards increasing export's and transshipment to ensure that vessels arriving to Hamad port with mainly import cargoes will have cargoes to return with and hence driving down the shipping costs to Qatar and from Qatar. This effort was paid off with transshipment TEUs increasing by more than 800%. This increase is mainly attributable to relocation of Muntajat exports, which are now routed through Hamad port. As a result, the average vessel call volume during the year has increased to 1,270 TEU per vessel.







CHINA

Qingdao

SOUTH KOREA

Busan

Kwangyang

Shanghai

Ningbo

Xiamen

Yantian

TAIWAN

Kaohsiung

HONG KONG

Shekou

Manila

PHILIPINES

MALAYSIA

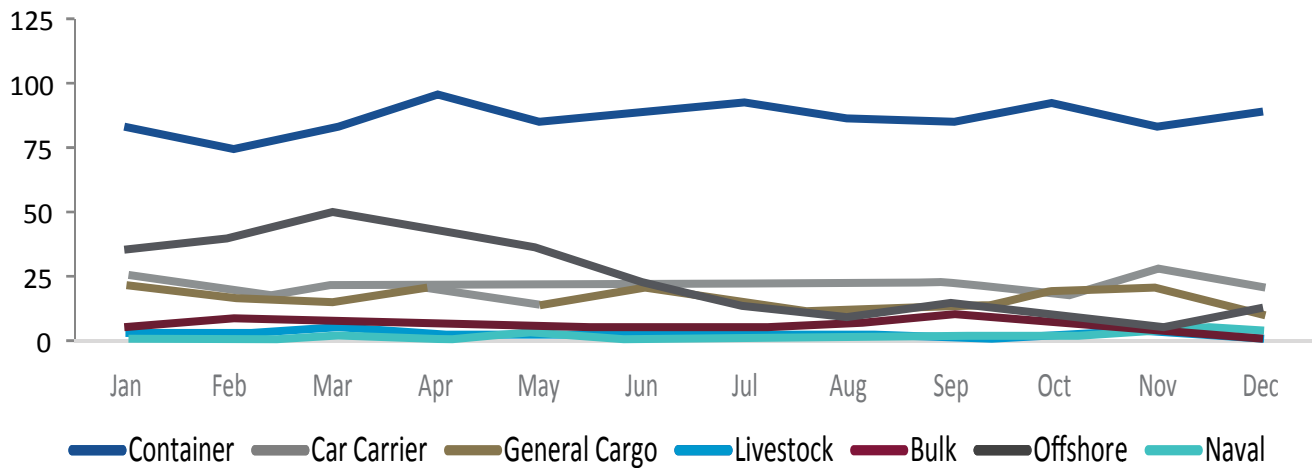
Klang

SINGAPORE

28

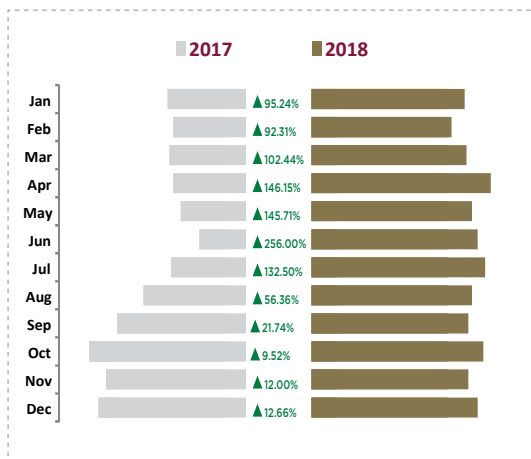
Direct
Services

CARGO VESSEL CALLS

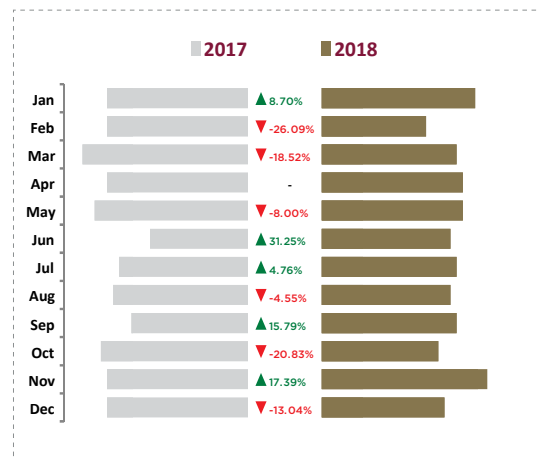


VARIANCE FROM 2017

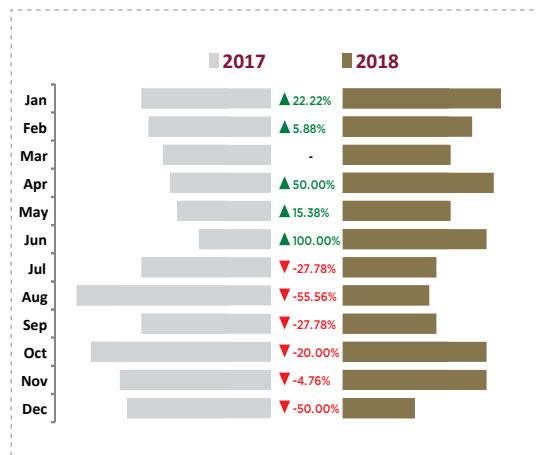
CONTAINER



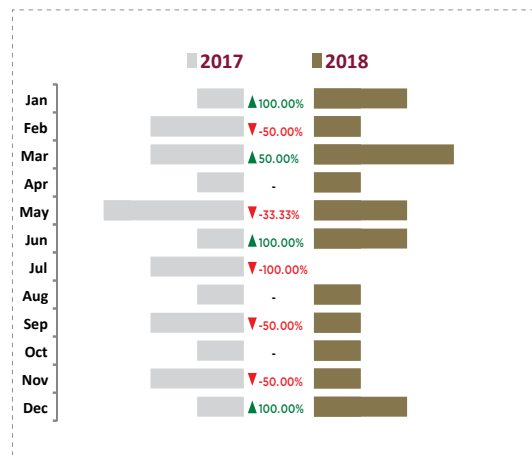
CAR CARRIER (RORO)



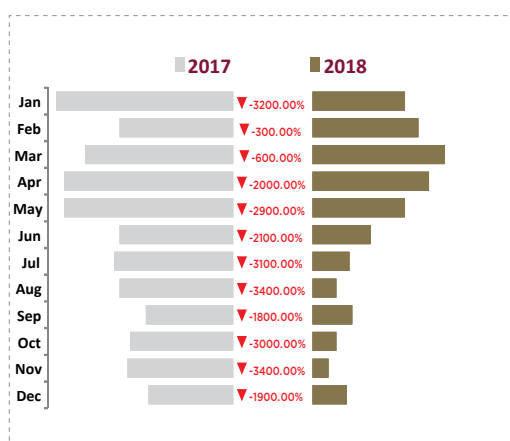
GENERAL CARGO VESSEL CALLS



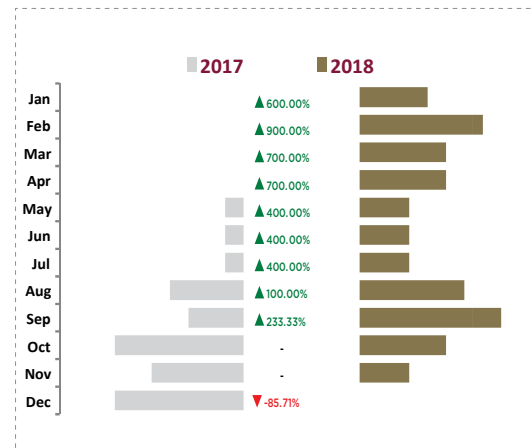
LIVESTOCK



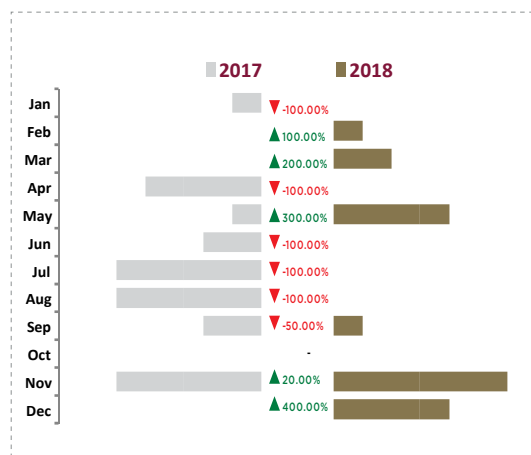
OFFSHORE SUPPLY



BULK



NAVAL VESSEL CALLS

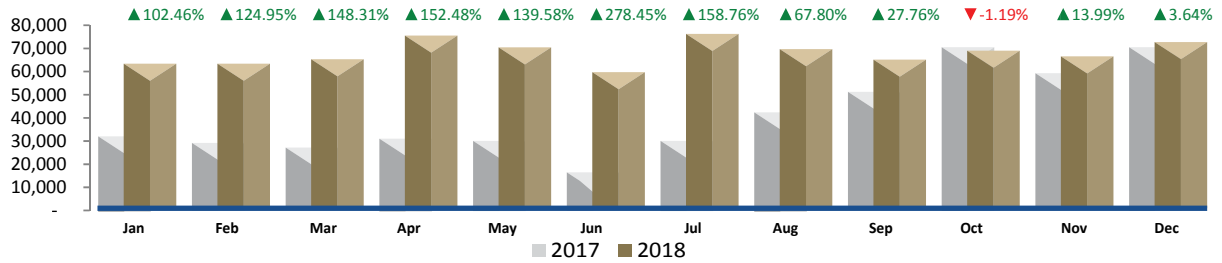


Container Terminal

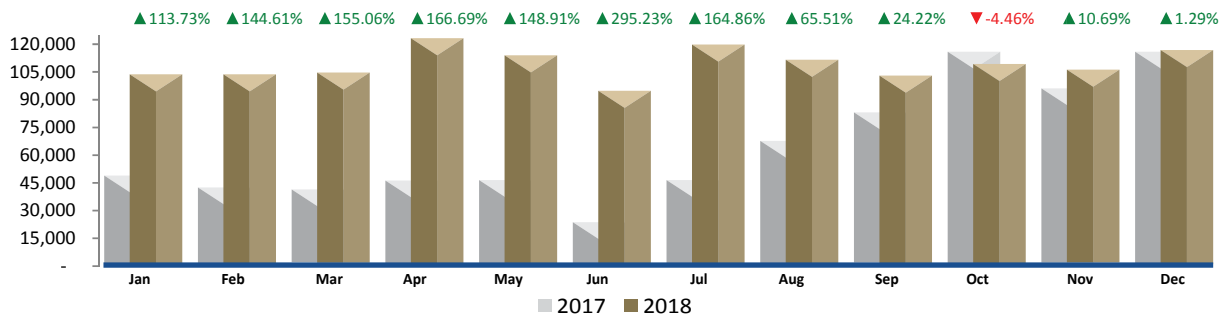


CT1 CONTAINER VOLUME & VARIANCE FROM 2017

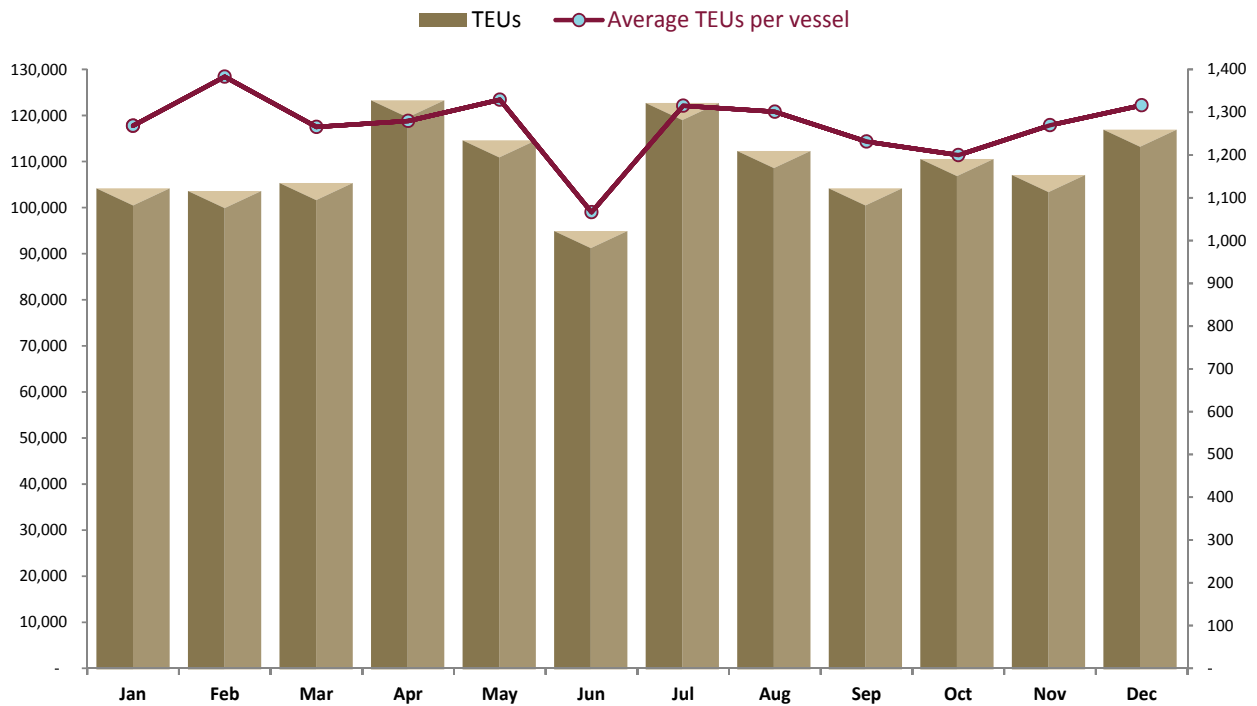
MOVES



TEUs



AVERAGE VESSEL CALLS SIZE

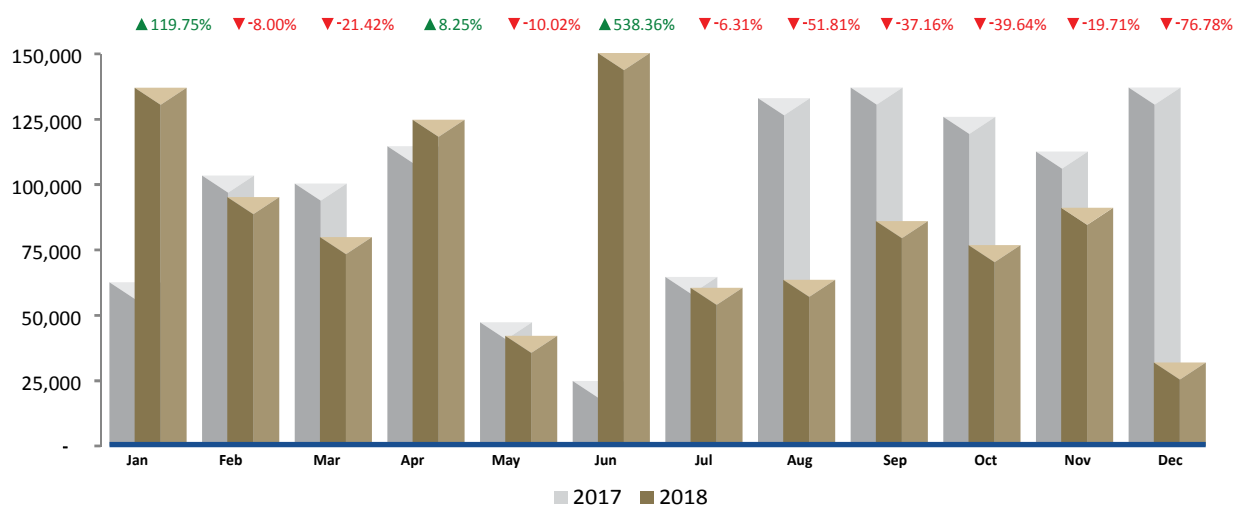


General Cargo



GENERAL CARGO

FREIGHT TONS VARIANCE

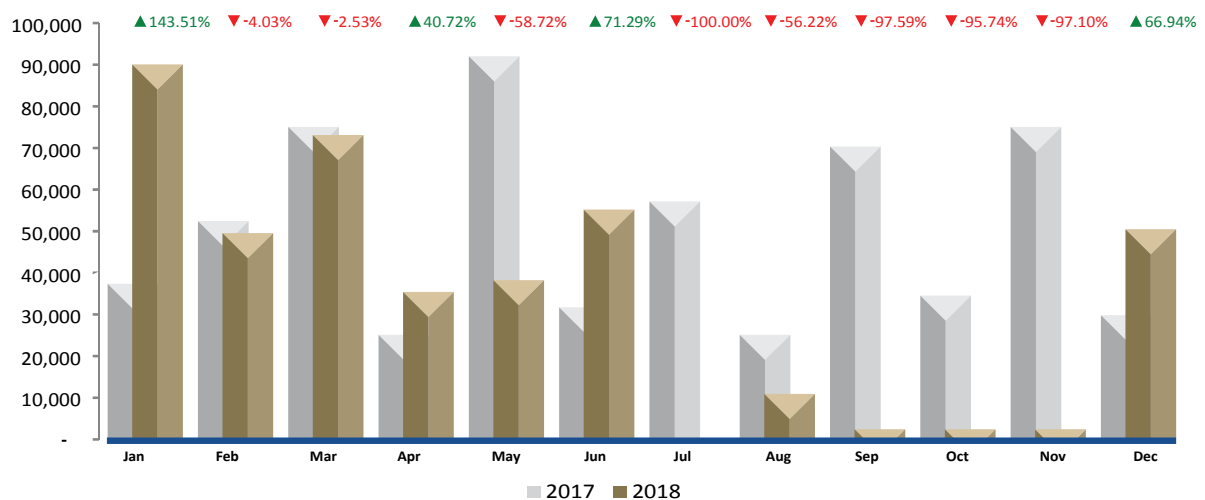


Multi- Use Terminal Livestock



LIVESTOCK

HEAD COUNT VARIANCE

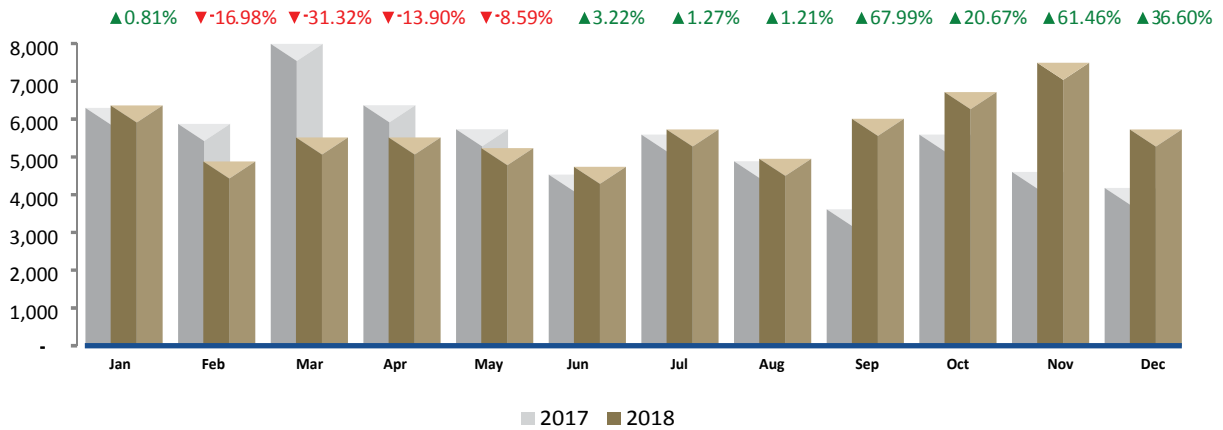


Car Carrier (RORO)

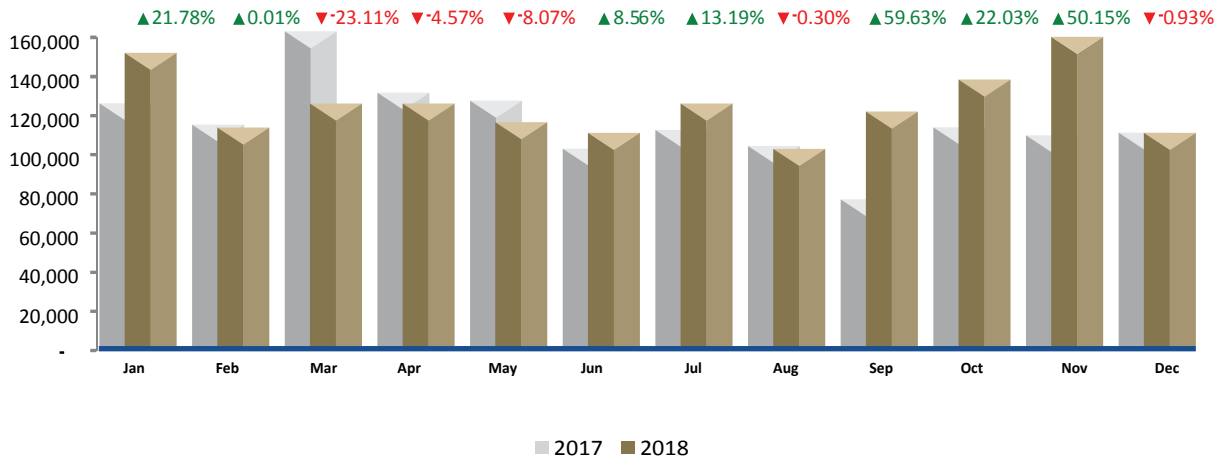


CAR CARRIER (RORO)

UNITS VARIANCE

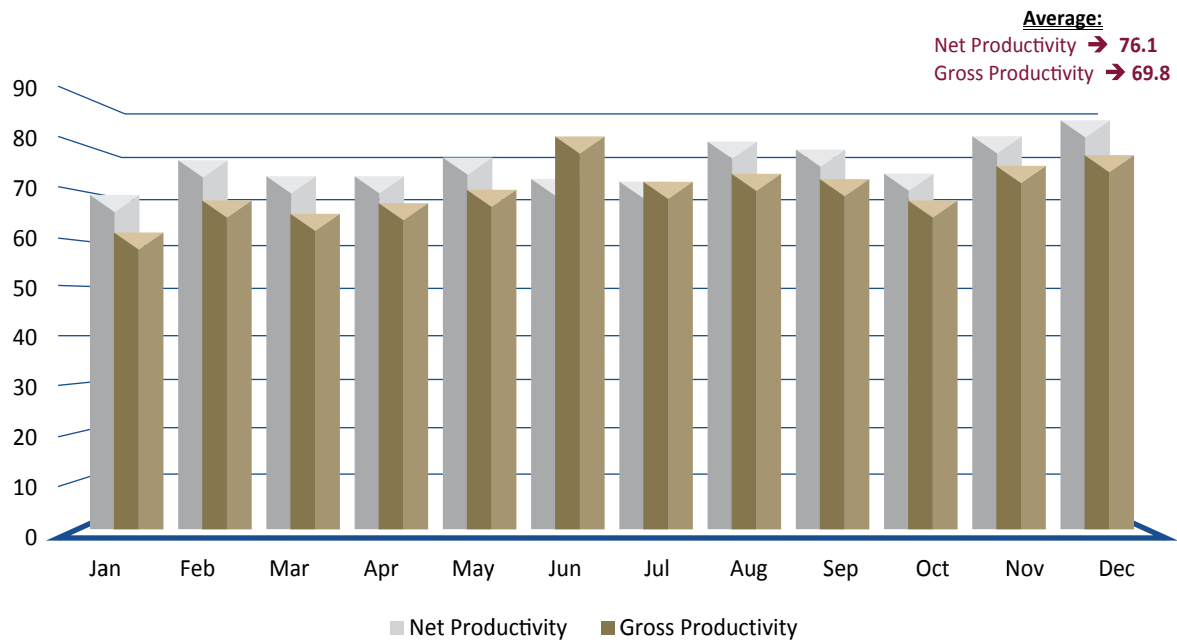


FREIGHT TONS VARIANCE

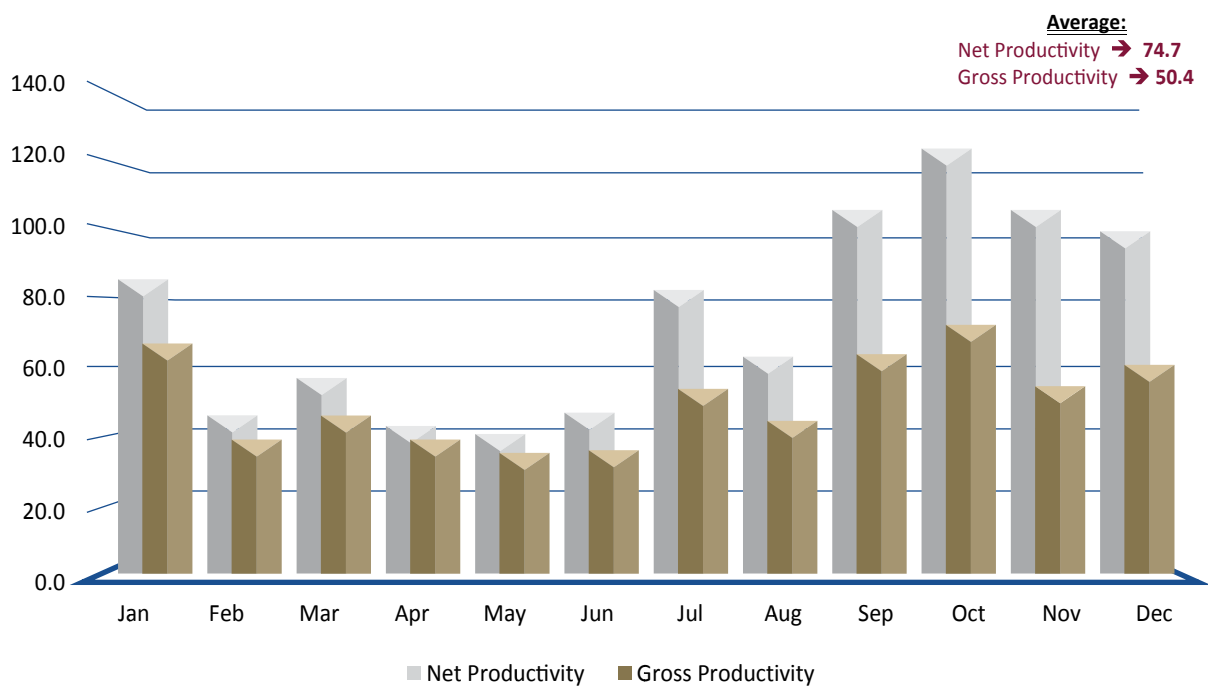


PRODUCTIVITY

CT1 - CONTAINER TERMINAL

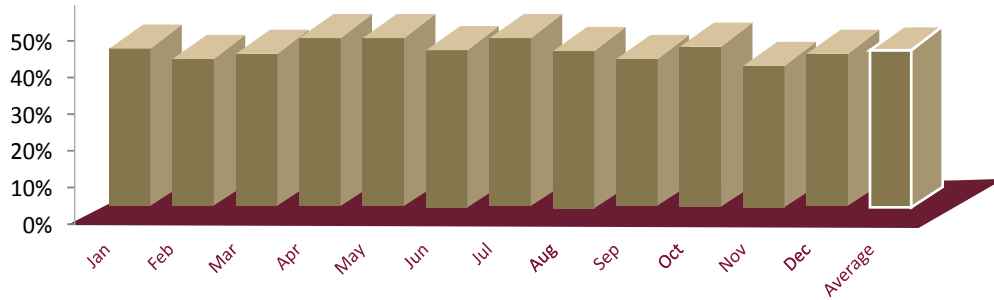


CT3 - CAR CARRIER / RORO

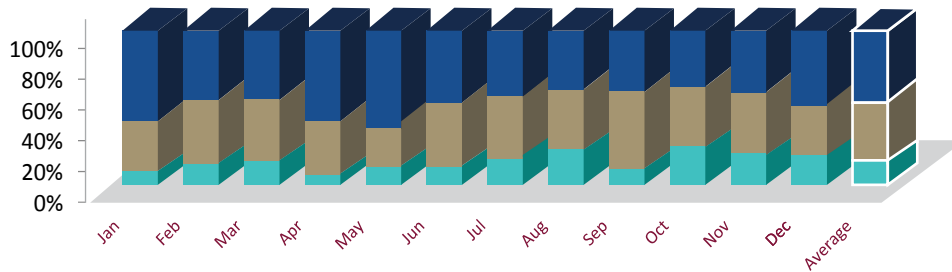


BERTH UTILIZATION

CT1 - CONTAINER VESSEL



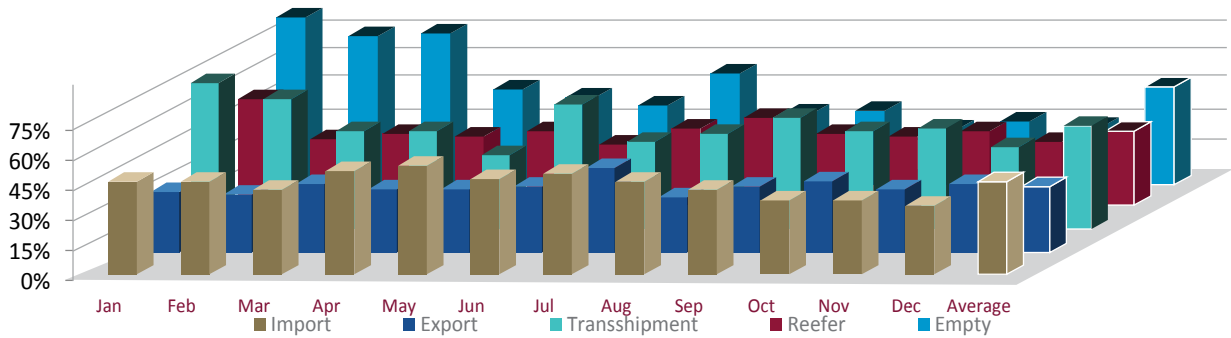
CT3 - CAR CARRIER, GENERAL CARGO & OTHER VESSEL



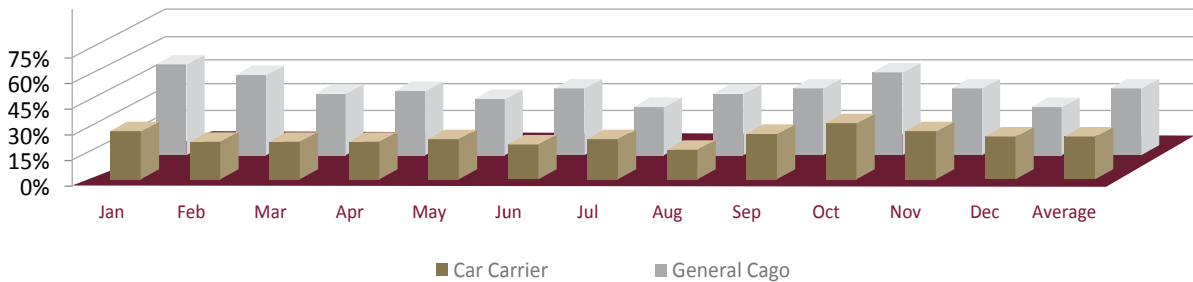
RoRo & Live Stock General Cargo Other Vessel

YARD UTILIZATION

CT1 - CONTAINER TERMINAL

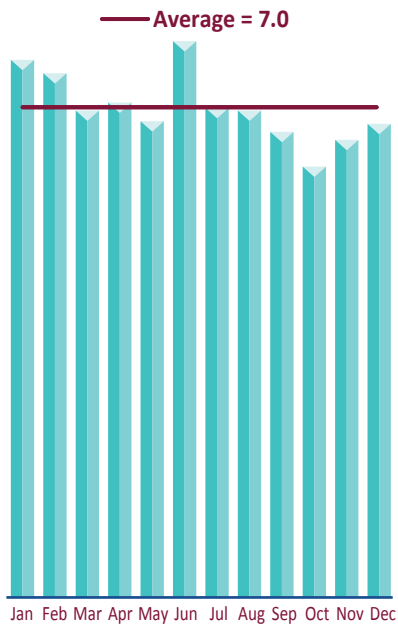


CAR CARRIER (RORO) & GENERAL CARGO



DWELL TIME

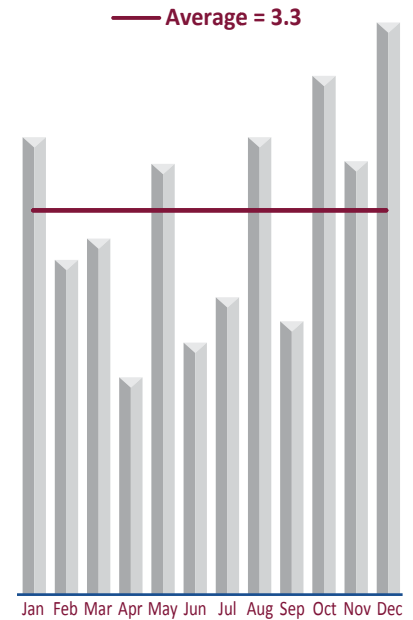
CONTAINER (Import & Export)



CAR CARRIER / RORO

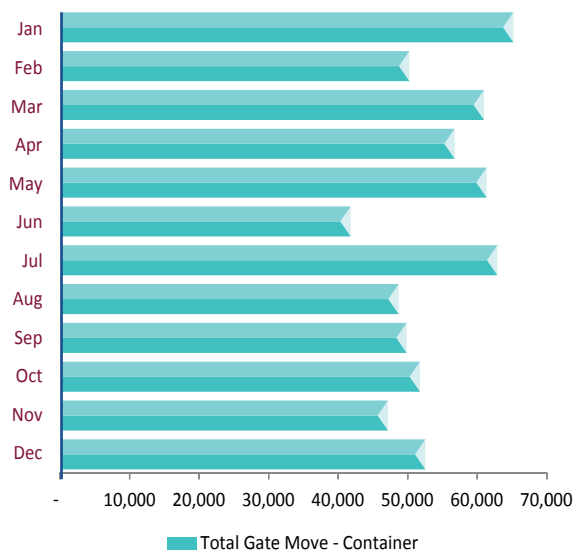


GENERAL CARGO

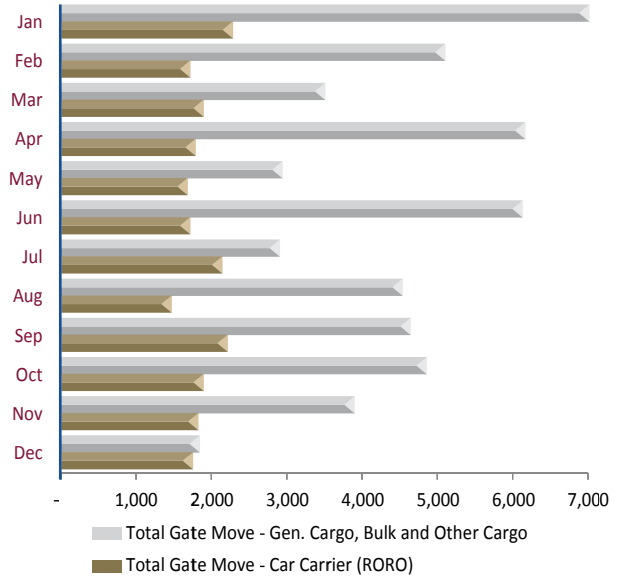


GATE MOVE

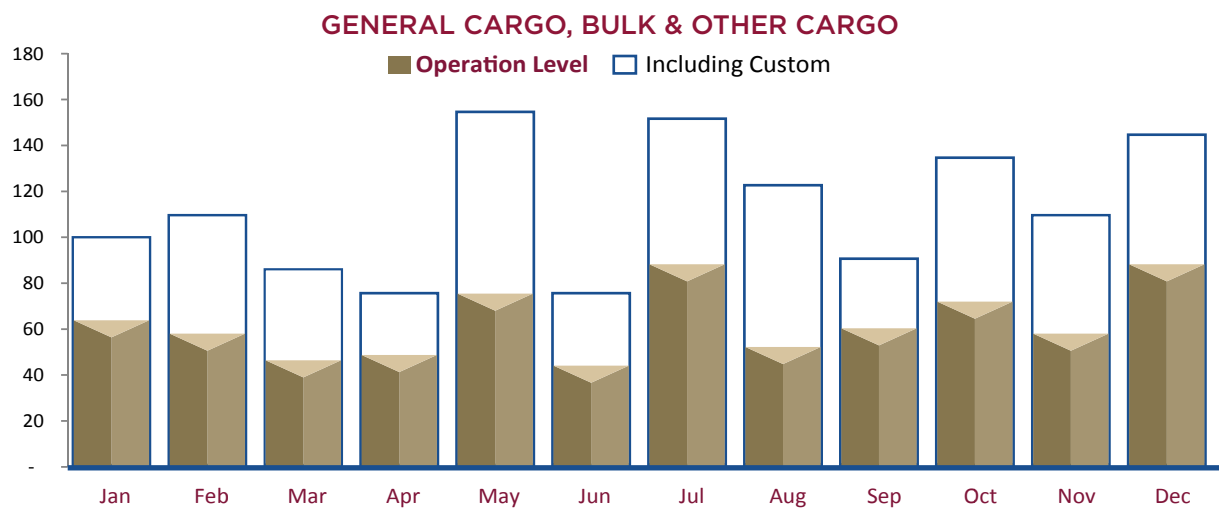
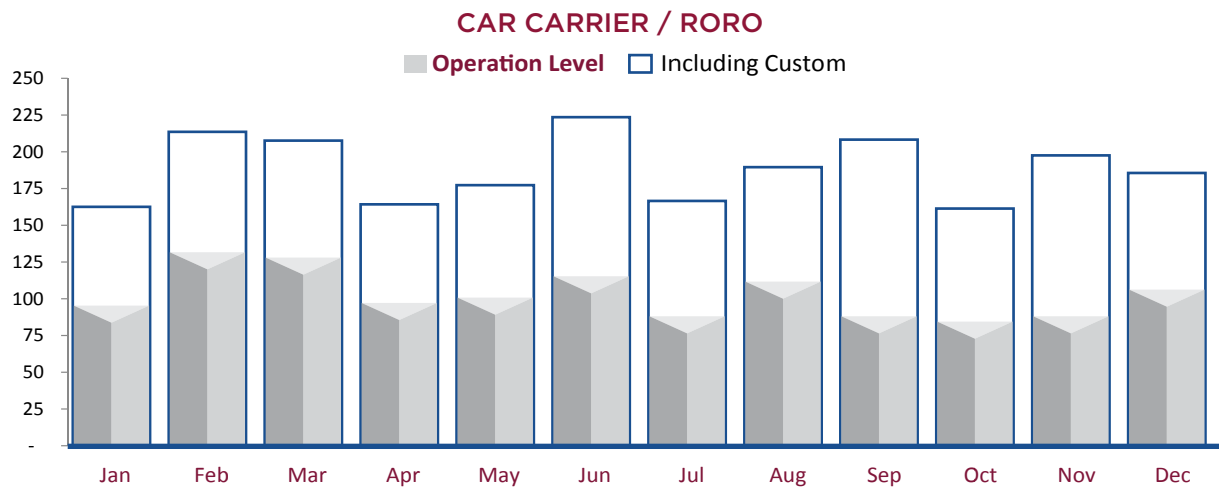
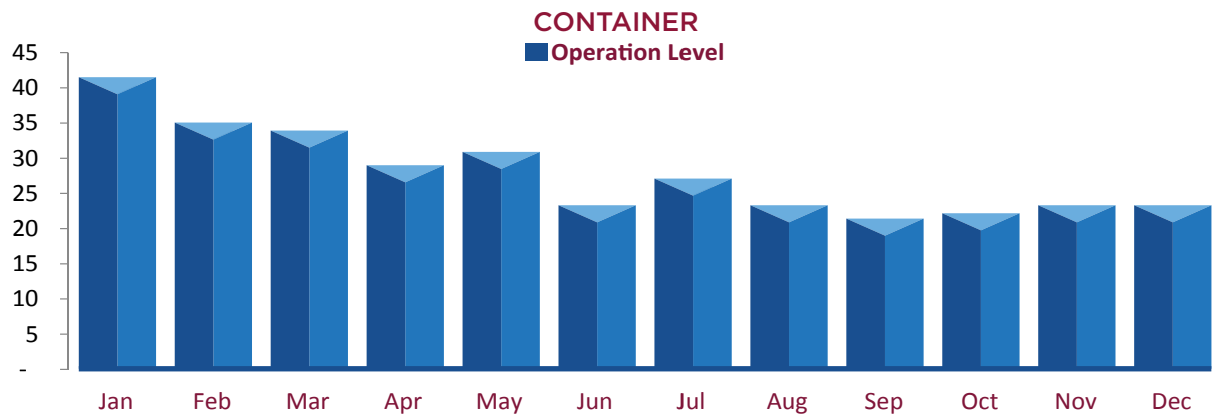
CT1 - CONTAINER



CT3 - CAR CARRIER & OTHER CARGO



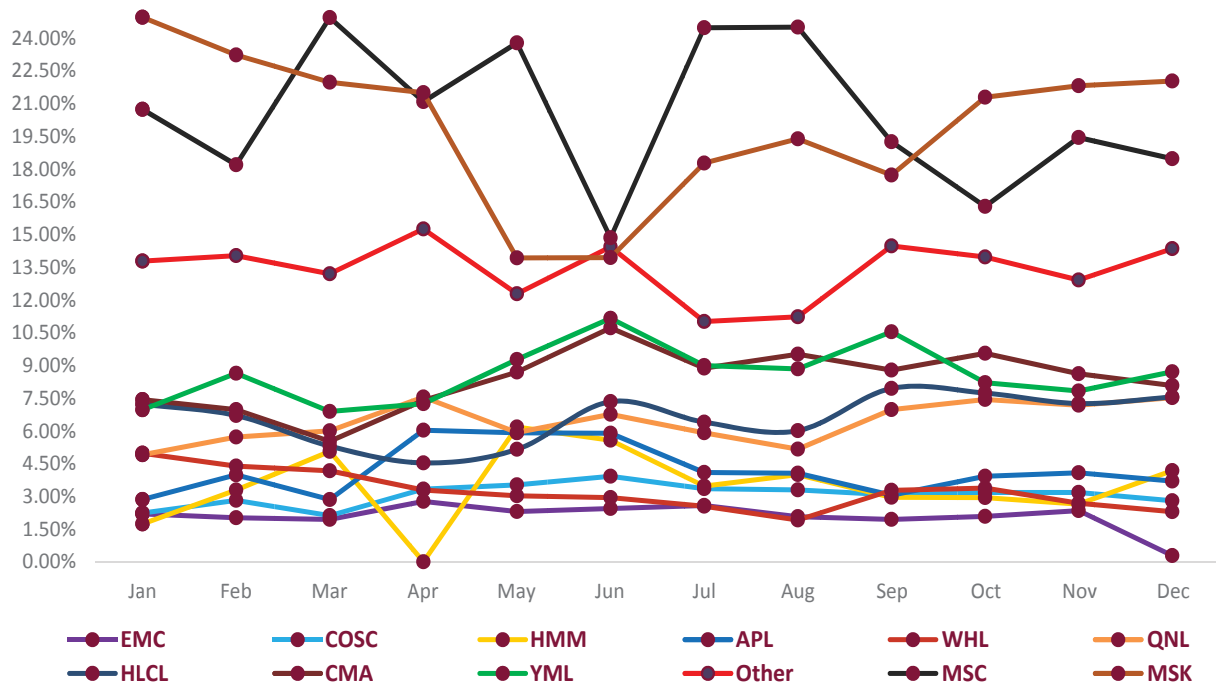
TRUCK TURN AROUND TIME



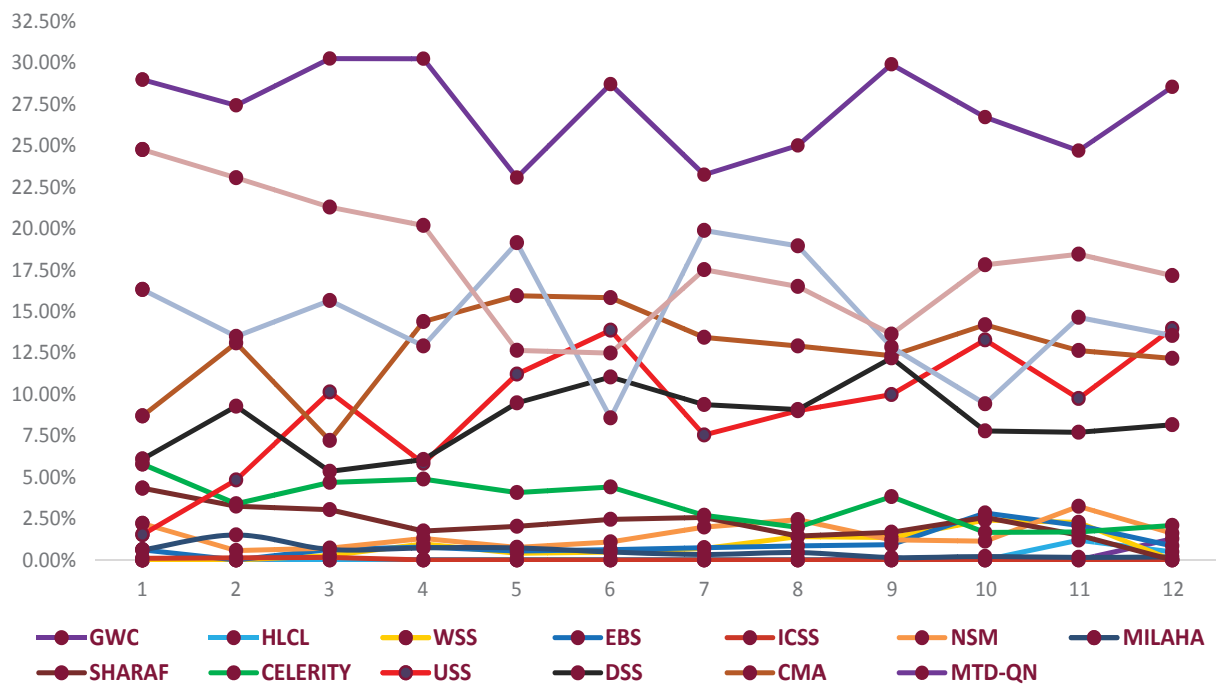
SHIPPING LINES & AGENCIES CONTRIBUTION

CONTAINER TERMINAL

TOP 11 SHIPPING LINES WISE FOR THEIR MONTHLY “TEUs” CONTRIBUTION

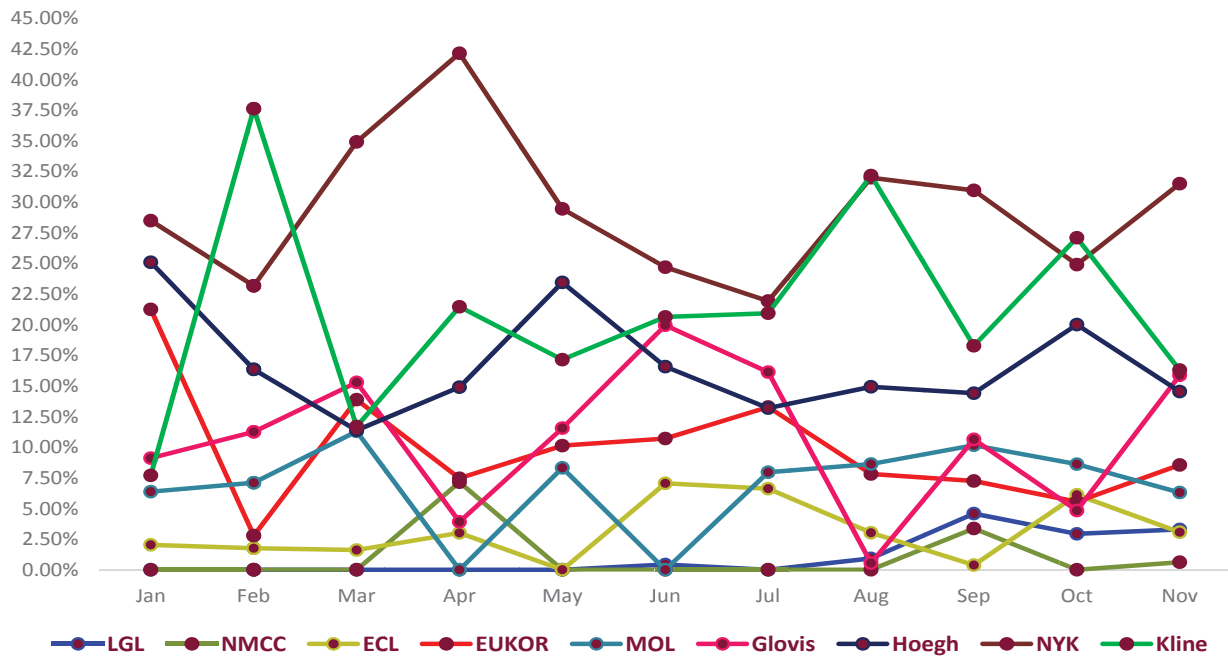


AGENCIES WISE FOR THEIR MONTHLY “TEUs” CONTRIBUTION

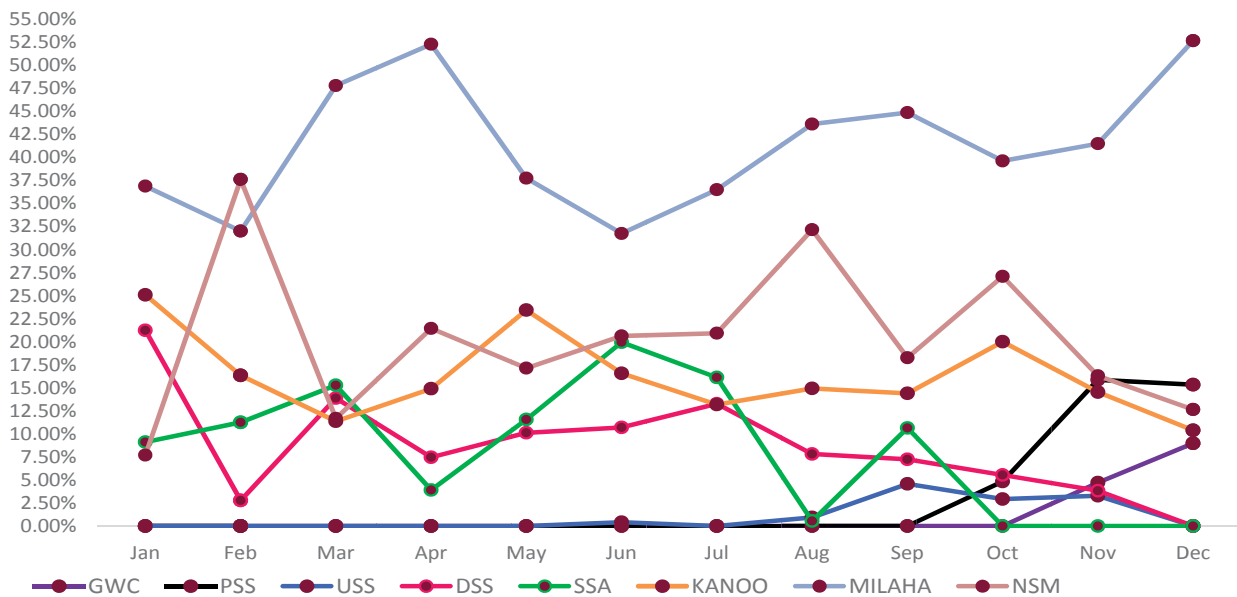


CAR CARRIER (RORO) TERMINAL

SHIPPING LINES WISE FOR THEIR MONTHLY “UNIT” CONTRIBUTION



AGENCIES WISE FOR THEIR MONTHLY “UNIT” CONTRIBUTION





ميناء حمد
HAMAD PORT



An aerial photograph of a port area. The land is green with some trees and a winding path. A large body of water is in the foreground, with a small boat and a larger ship. A wind turbine is visible on the land. The sky is blue with a bright sun or moon. The text "Proud to be Recognised as one of the 'Greenest Ports' in the World" is overlaid on the image.

Proud to be Recognised as one of the
'Greenest Ports' in the World

DOHA PORT



QATAR'S GATEWAY TO MARINE TOURISM





Vessel Calls 2018 Throughput



Total Cruise Vessel Calls



Total Passengers

DOHA PORT

The passenger throughput increase last year continued this year as well. The port handled 31 cruise vessels, a 60% increase from the last year; however, the corresponding passenger volume grew by more than 200%. This was a result of main line cruise vessels expressing their interest in Doha and deploying bigger cruise vessels to Doha. Similar to the last year the peak season for season was December and January, which saw more than 50% of the volume handled.

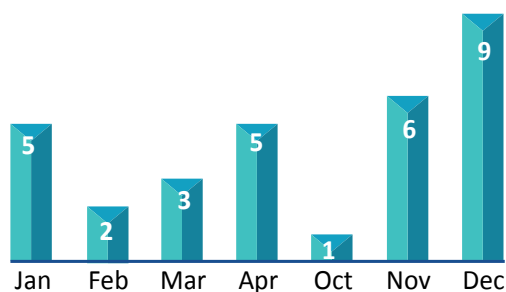
The year also saw debut of Carnival and Royal Caribbean cruises at Doha Port, a welcome addition to the region's port fastest growing cruise port. Due to higher demand during the season, Doha port had at times had to handle two mega ships simultaneously. This reinforces the port's professional capability by the port authority, the shipping lines, tour operators and government authorities like immigration and customs to handle higher volumes in the months to come.

The period in consideration for Doha Port is January to December, although the cruise period runs from September to April. Hence, this report covers parts of two cruise seasons.

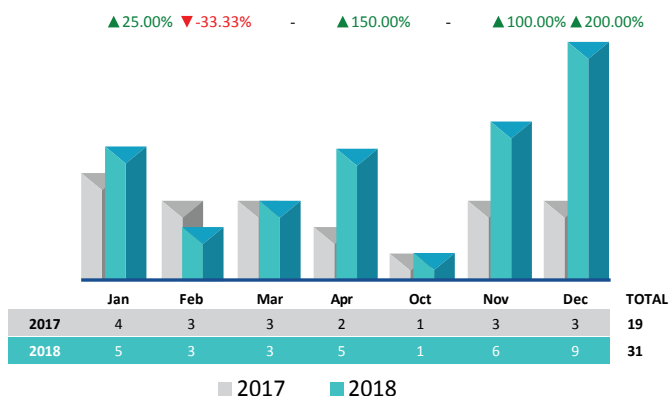


CRUISE SHIPS VESSEL CALLS

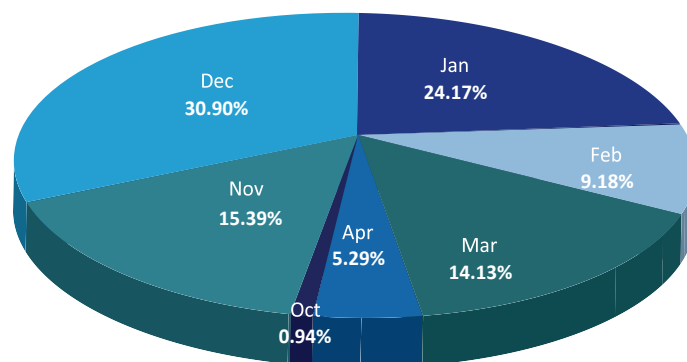
NUMBER OF VESSEL



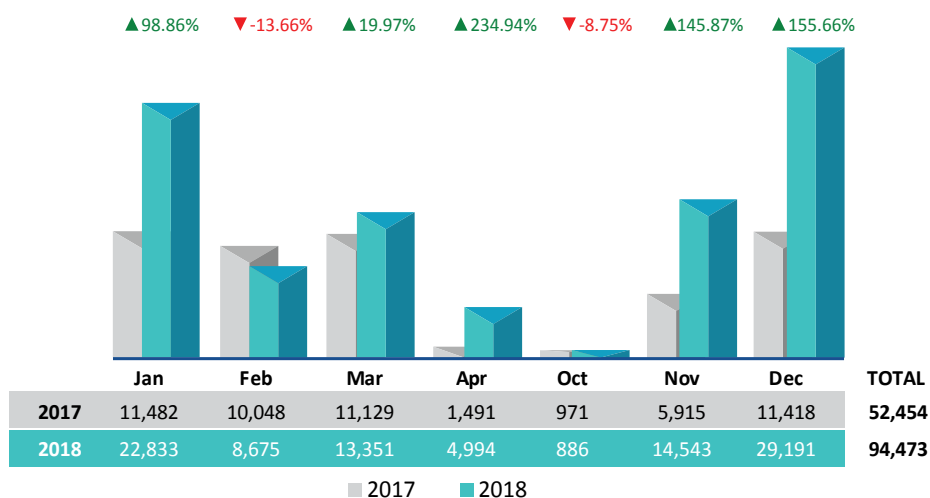
VARIANCE FROM 2017



VOLUME BY PASSENGER



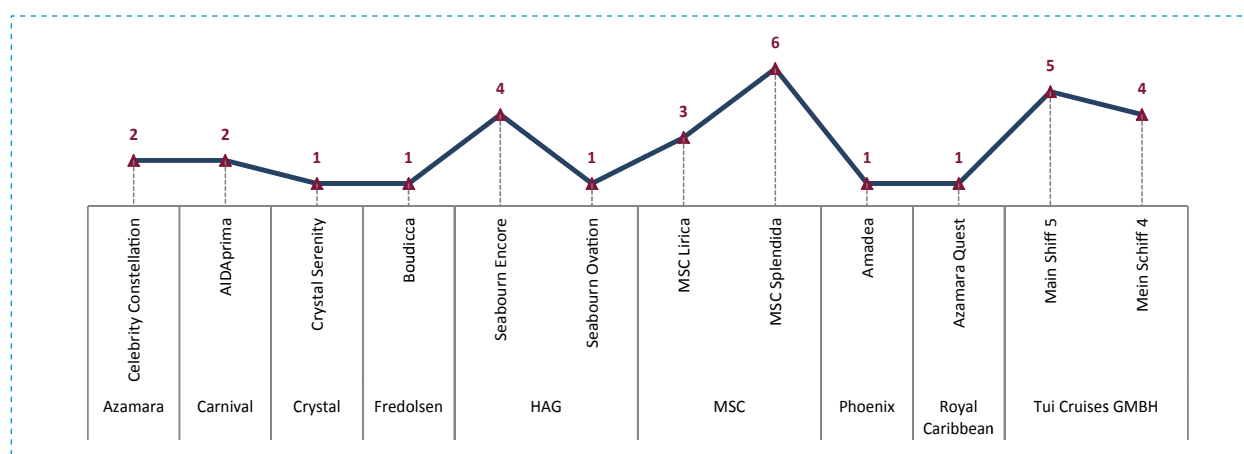
TOTAL PASSENGER VARIANCE FROM 2017



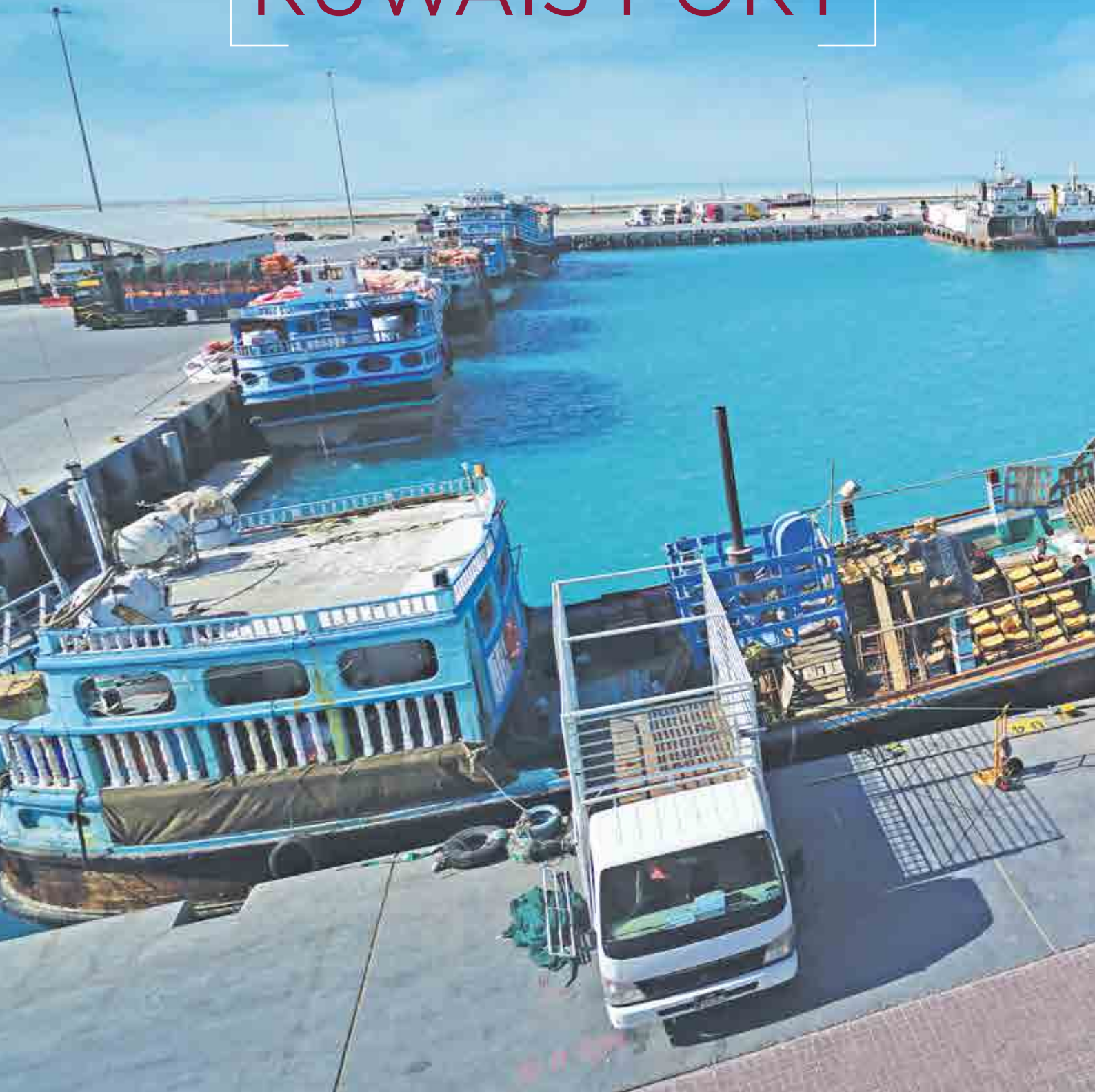
TOTAL PASSENGER PER CRUISE SHIP VISITED PER MONTH

MONTH	CRUISE SHIPS	OPERATOR	TOTAL NUMBER OF PASSENGER	TOTAL NUMBER OF PASSENGER PER MONTH
January	MSC Splendida	MSC	5,108	22,833
	MSC Splendida	MSC	6,671	
	Mein Schiff 5	Tui Cruises GMBH	3,743	
	Mein Schiff 5	Tui Cruises GMBH	3,706	
	Mein Schiff 5	Tui Cruises GMBH	3,605	
February	MSC Splendida	MSC	4,935	8,675
	Mein Schiff 5	Tui Cruises GMBH	3,740	
March	MSC Splendida	MSC	5,111	13,351
	MSC Splendida	MSC	4,679	
	Mein Schiff 5	Tui Cruises GMBH	3,561	
April	Amadea	Phoenix	780	4,994
	Seabourn Encore	HAG	966	
	Seabourn Encore	HAG	972	
	Seabourn Encore	HAG	973	
	Crystal Serenity	Crystal	1,303	
October	Boudicca	Fredolsen	886	886
November	Mein Schiff 4	Tui Cruises GMBH	3,527	14,543
	Mein Schiff 4	Tui Cruises GMBH	3,459	
	MSC Lirica	MSC	2,720	
	Celebrity Constellation	Azamara	2,791	
	Azamara Quest	Royal Caribbean	1,062	
	Seabourn Encore	HAG	984	
December	MSC Splendida	MSC	4,745	29,191
	AIDAprima	Carnival	4,313	
	AIDAprima	Carnival	4,240	
	Mein Schiff 4	Tui Cruises GMBH	3,520	
	Mein Schiff 4	Tui Cruises GMBH	3,409	
	MSC Lirica	MSC	2,680	
	MSC Lirica	MSC	2,586	
	Celebrity Constellation	Azamara	2,711	
	Seabourn Ovation	HAG	987	
OVERALL TOTAL				94,473

CRUISE SHIP TOTAL NUMBER OF CALLS VISITED WITH THEIR OPERATOR



RUWAIS PORT



QATAR'S NORTHERN GATEWAY TO TRADE





2018 Throughput



Dhows, Tug, Barge
& other Vessels

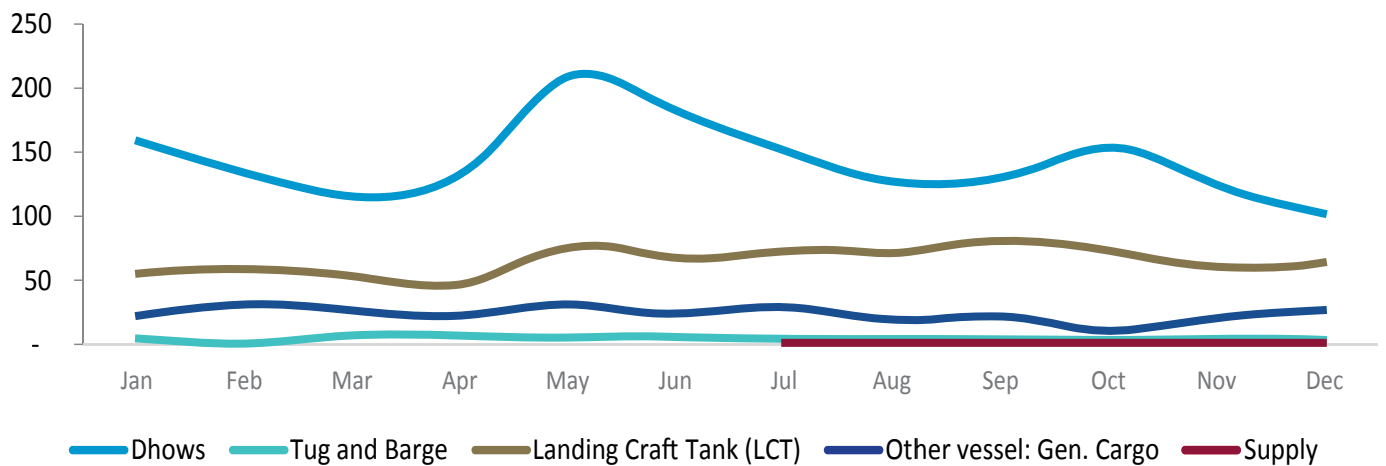
RUWAIS PORT

Ruwais port's performance during the year under review was outstanding. The port saw more than 100% increase in the throughput of livestock and Reefer container volumes. General cargo volumes at the port also registered a 30% increase from the previous year, crossing 100,000 MT for the year.

With a handling of around 240 vessels per month and average berth utilization of more than 73%, Al-Ruwais port has remained an extremely busy port. The port had cemented its position as the alternate gateway for Qatar's sea bound cargo.

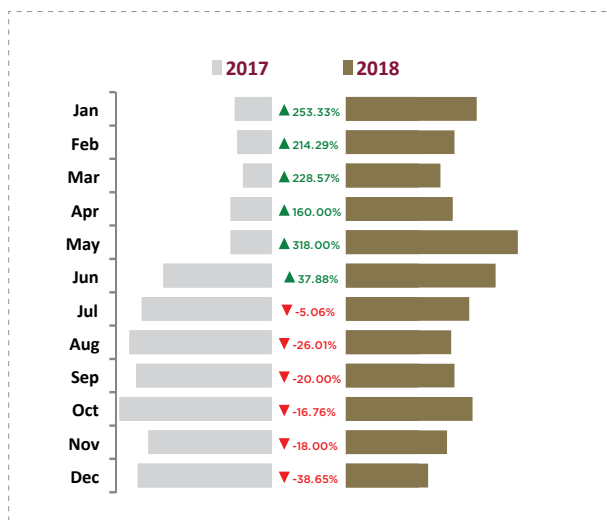


CARGO VESSEL CALLS

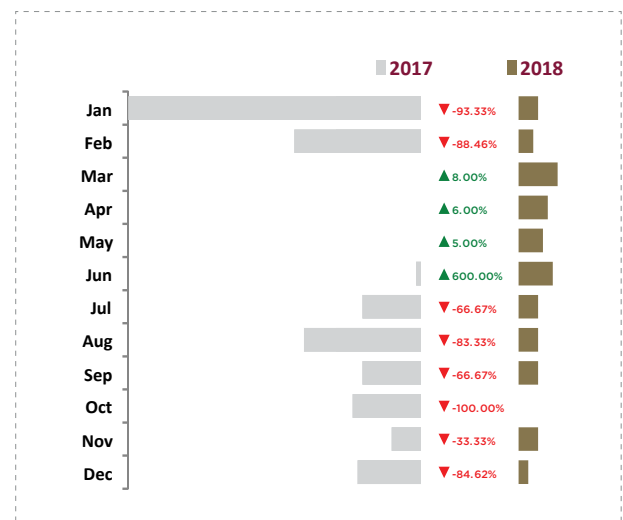


VESSEL CALLS VARIANCE FROM 2017

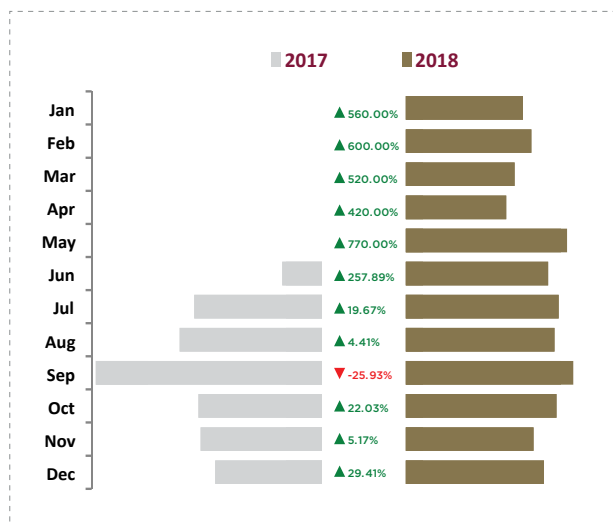
DHOWS



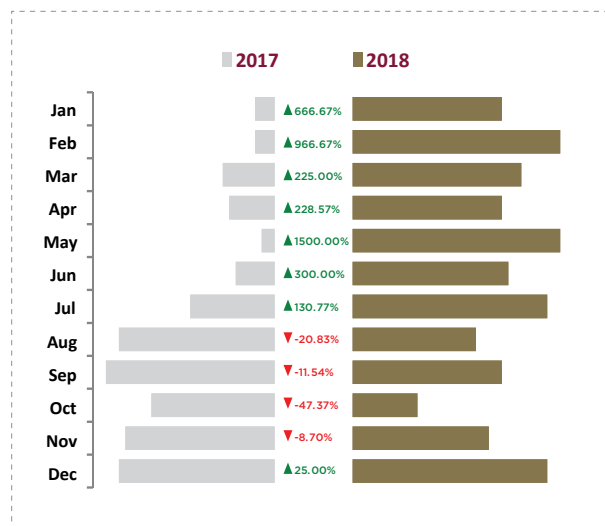
TUG AND BARGE



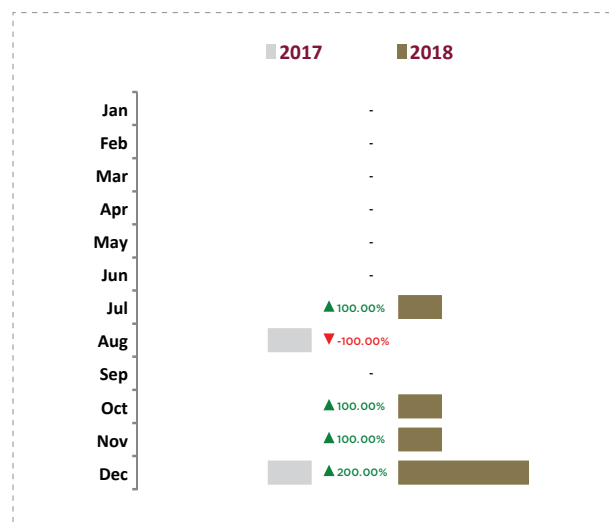
LAND CRAFT TANK (LCT) / RORO



OTHER VESSEL: GENERAL CARGO

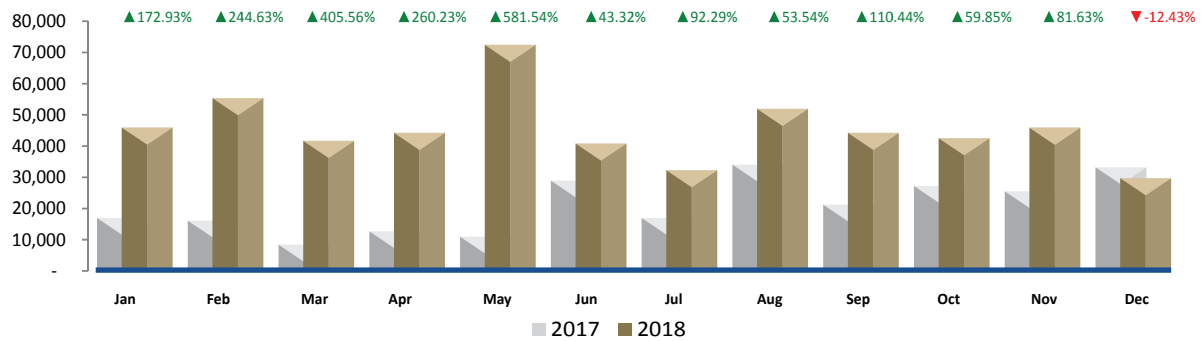


SUPPLY

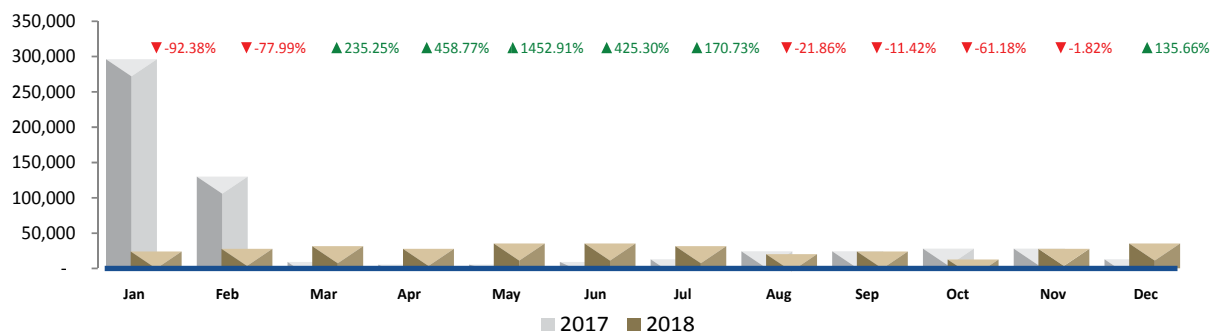


2018 VOLUME & VARIANCE FROM 2017

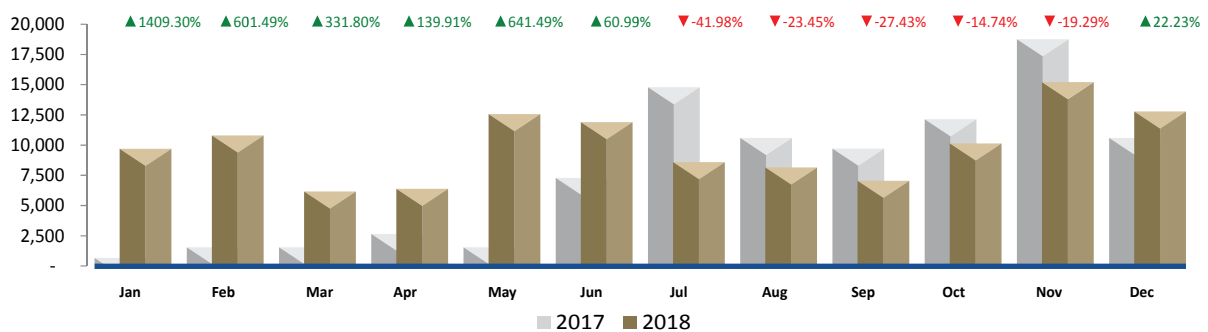
LIVESTOCK (Head Count)



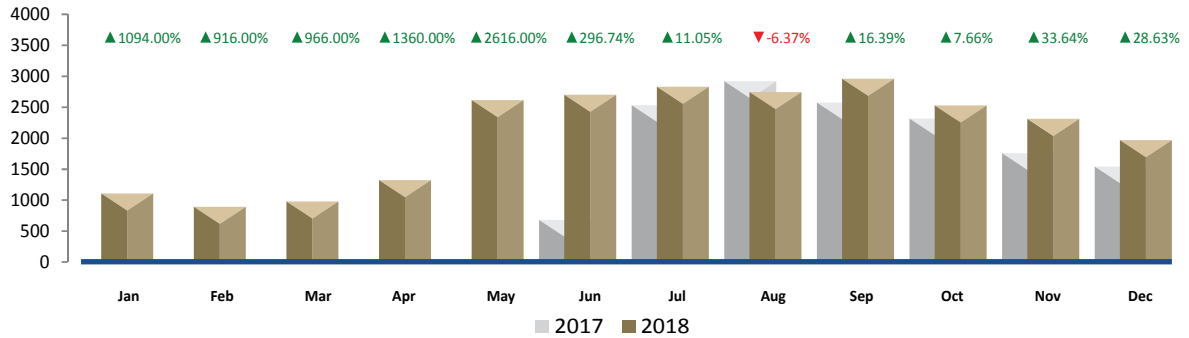
AGGREGATES, GABBRO & OTHER CONSTR. MAT'L. (Freight Tons)



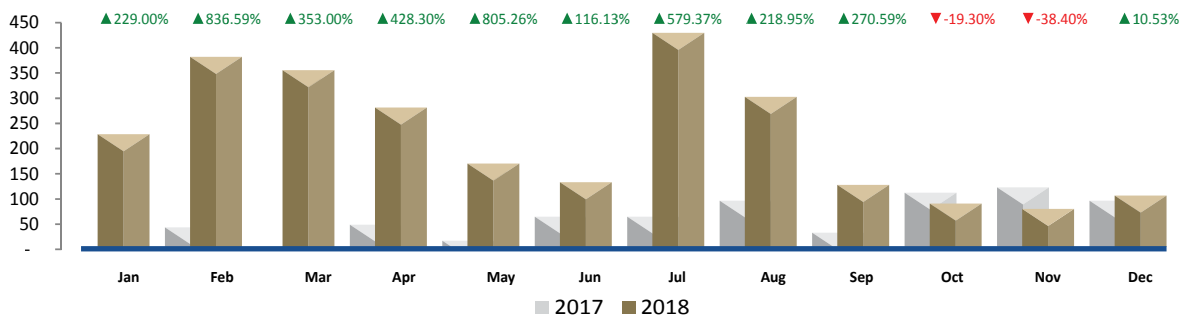
GENERAL CARGO (Freight Tons)



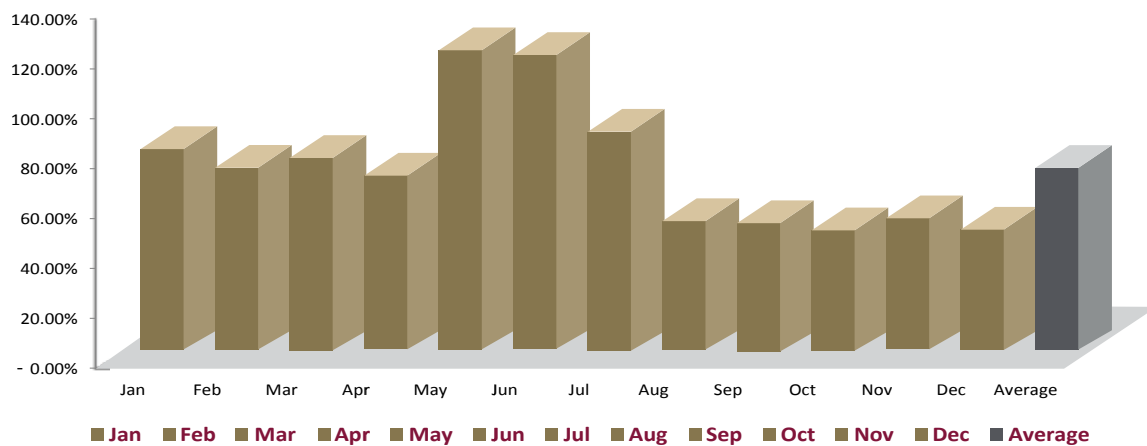
REEFER CONTAINER (TEUs)



LAND CRAFT TANK / RORO (UNITS)



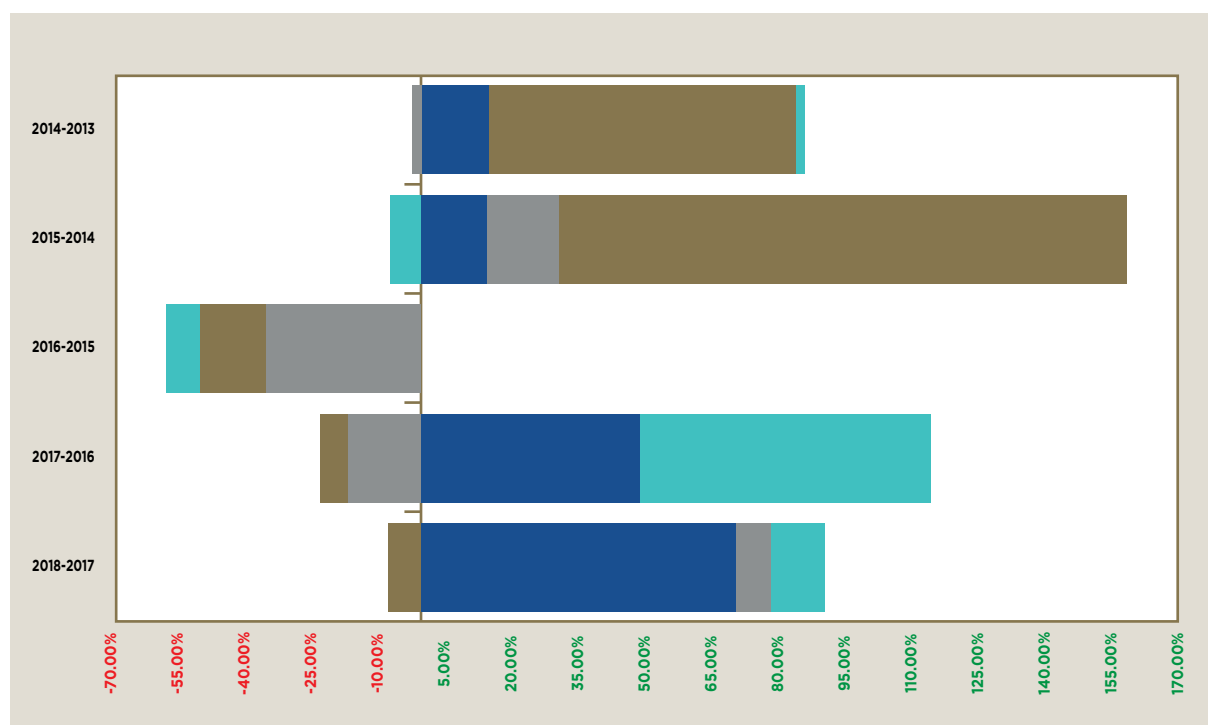
BERTH UTILIZATION



5 YEARS COMPARISON

GROWTH OF 2014 - 2018

YEAR	CONTAINER (TEUs)	RORO / CAR CARRIER (UNITS)	GENERAL CARGO (FREIGHT TONS)	LIVESTOCK (TOTAL HEADS)
2018-2017	70.55% ▲	8.17% ▲	-7.62% ▼	11.67% ▲
2017-2016	49.09% ▲	-16.47% ▼	-6.50% ▼	65.49% ▲
2016-2015	-0.38% ▼	-34.85% ▼	-14.64% ▼	-7.56% ▼
2015-2014	14.76% ▲	16.30% ▲	127.40% ▲	-7.06% ▼
2014-2013	14.97% ▲	-2.19% ▼	69.69% ▲	1.43% ▲
2014-2018	190.72% ▲	-31.54% ▼	67.67% ▲	58.77% ▲



Container TEUs



Livestock Total Head Count



General Cargo Freight Tons

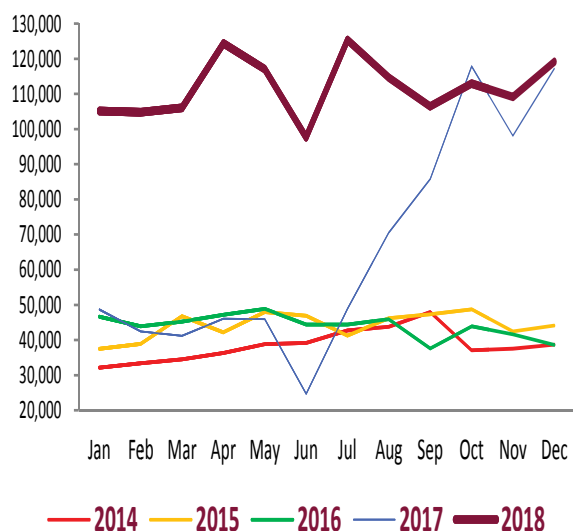


RORO / Car Carrier Units

5 YEARS COMPARISON

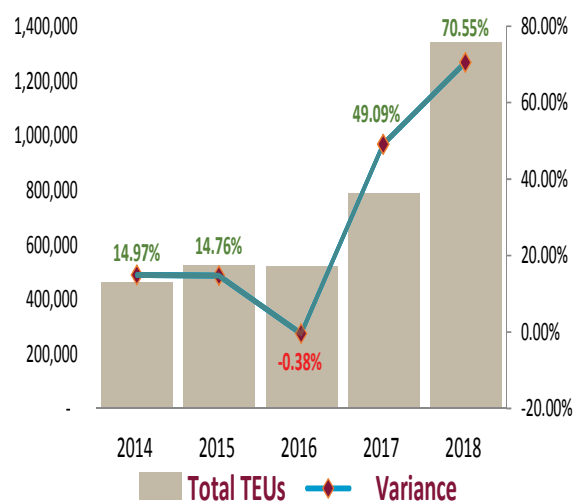
BY MONTH

Container TEUs

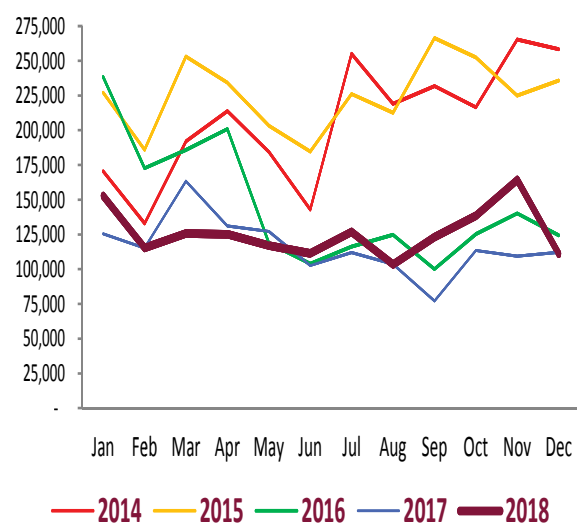


BY YEAR

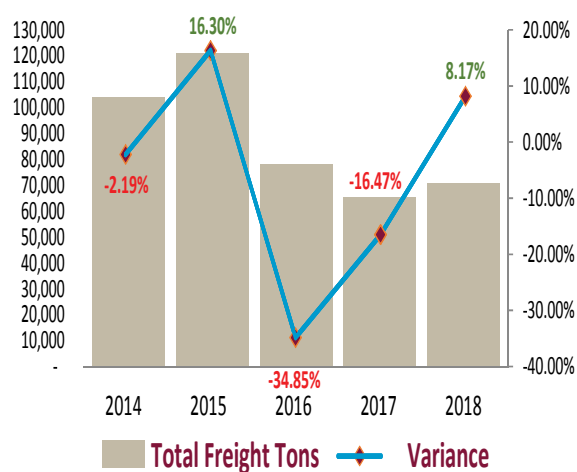
Container TEUs



RORO / Car Carrier Units



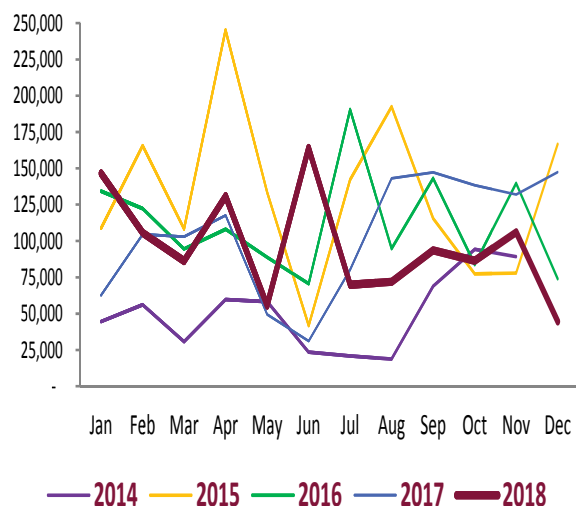
RORO / Car Carrier Units



5 YEARS COMPARISON

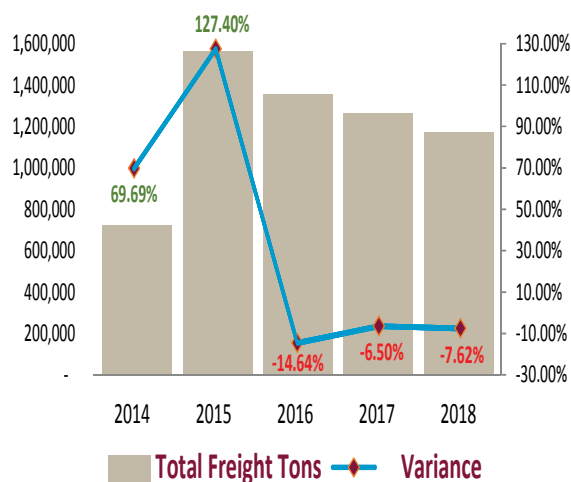
BY MONTH

General Cargo Freight Tons

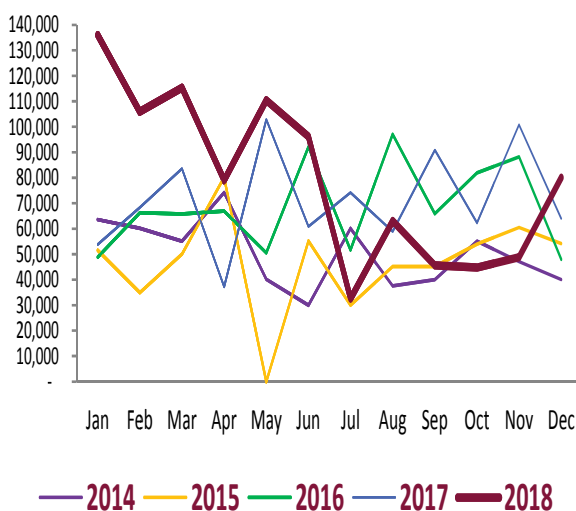


BY YEAR

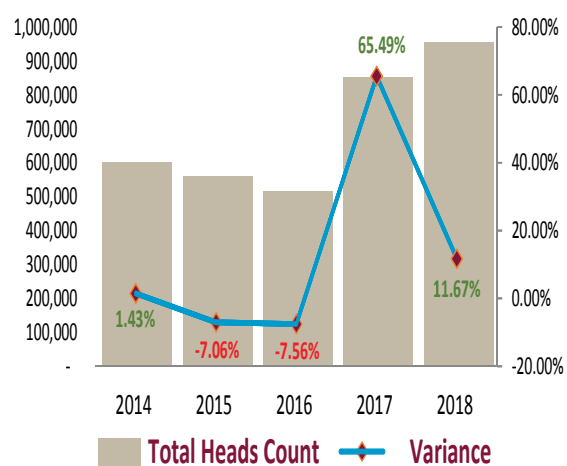
General Cargo Freight Tons



Livestock Heads Count

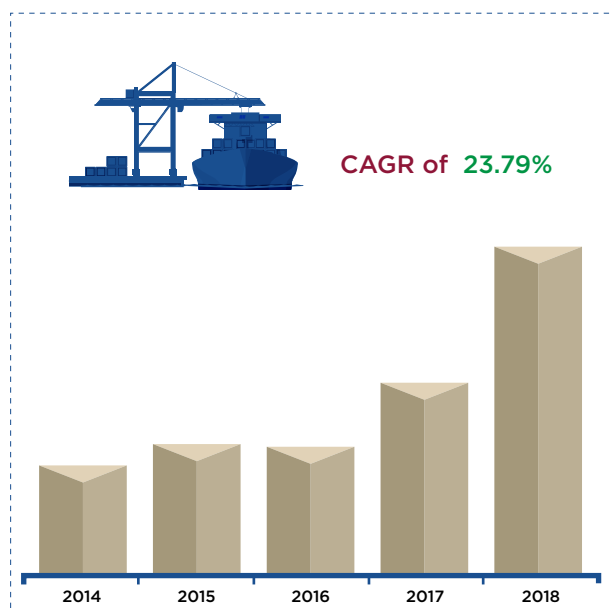


Livestock Heads Count

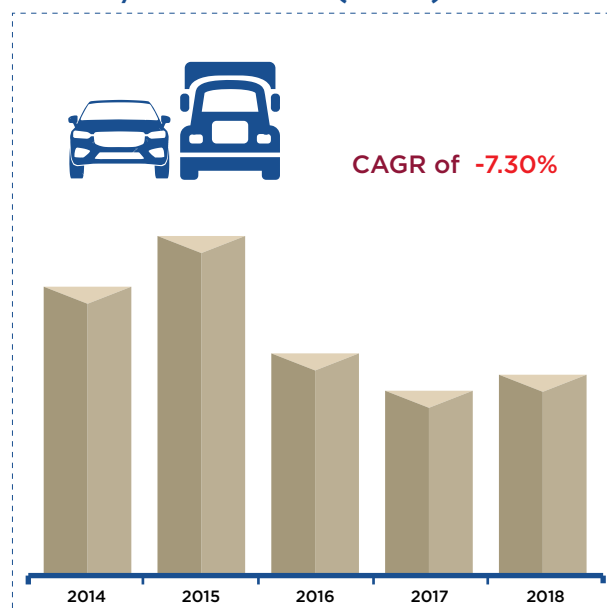


5 YEARS CARGO TYPE WISE VOLUME & CAGR (Compound Annual Growth Rate) COMPARISON

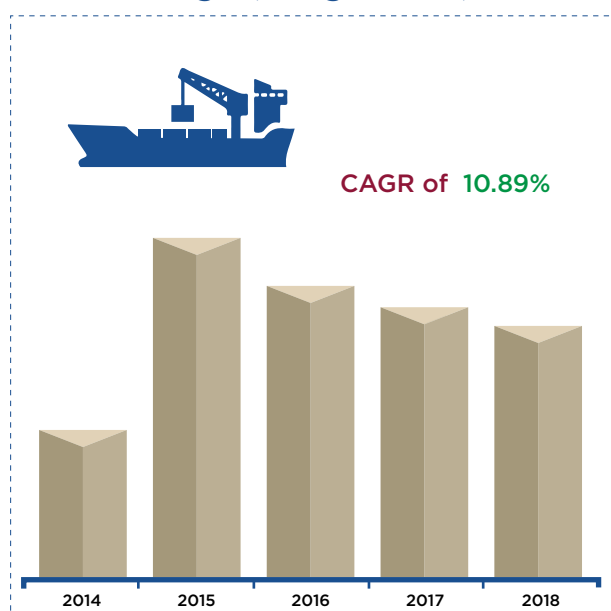
Container TEUs



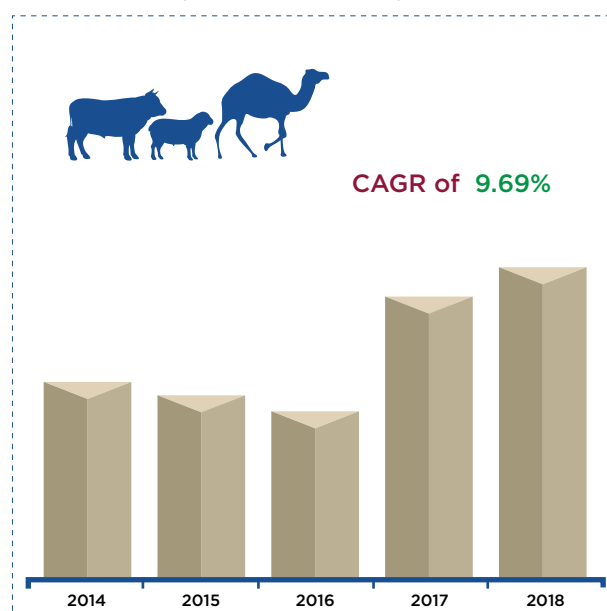
RORO / Car Carrier (Units)



General Cargo (Freight Tons)

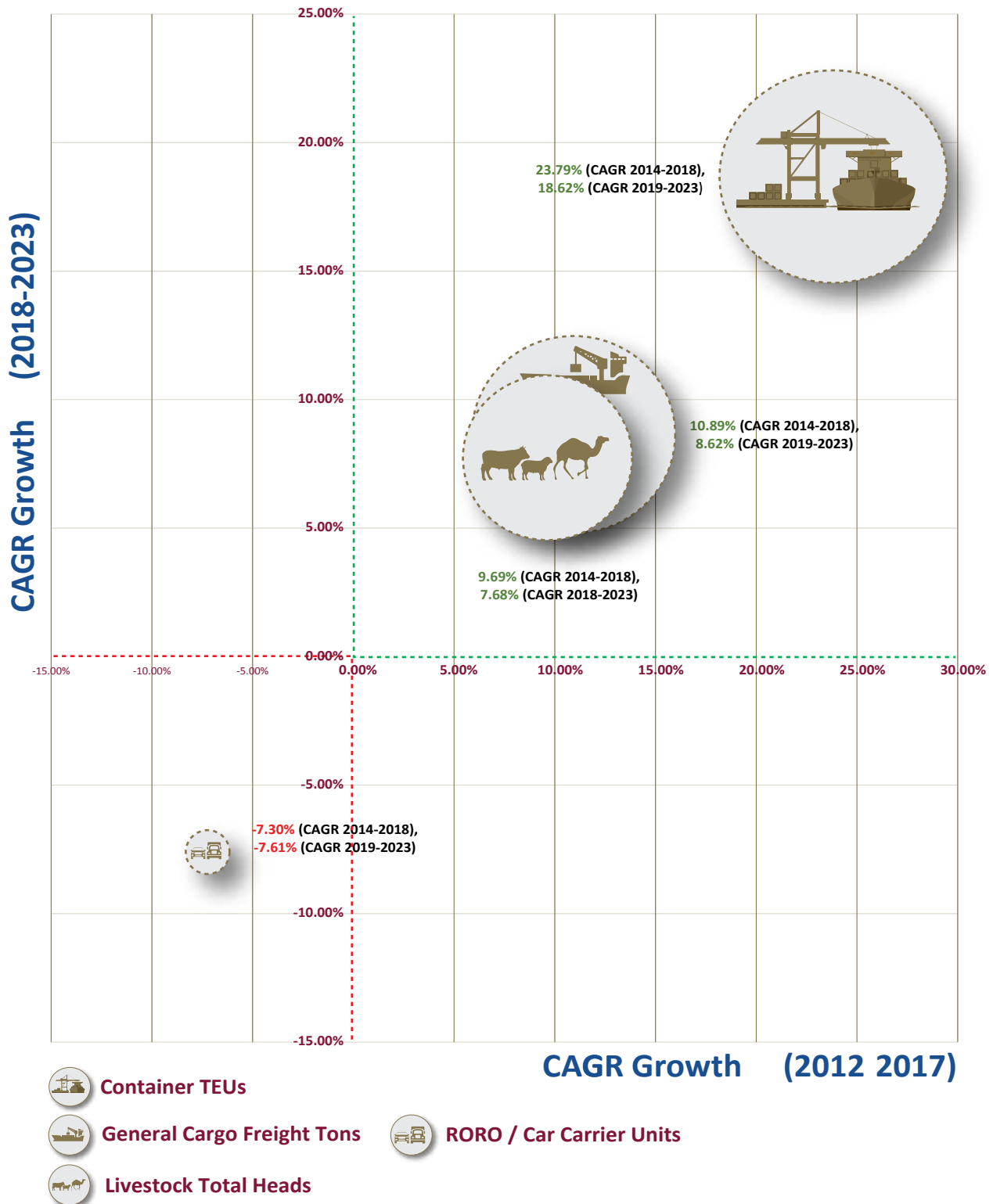


Livestock (Heads Count)



10 YEARS CARGO TYPE CAGR

CAGR as per Cargo type (2012 - 2023)





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